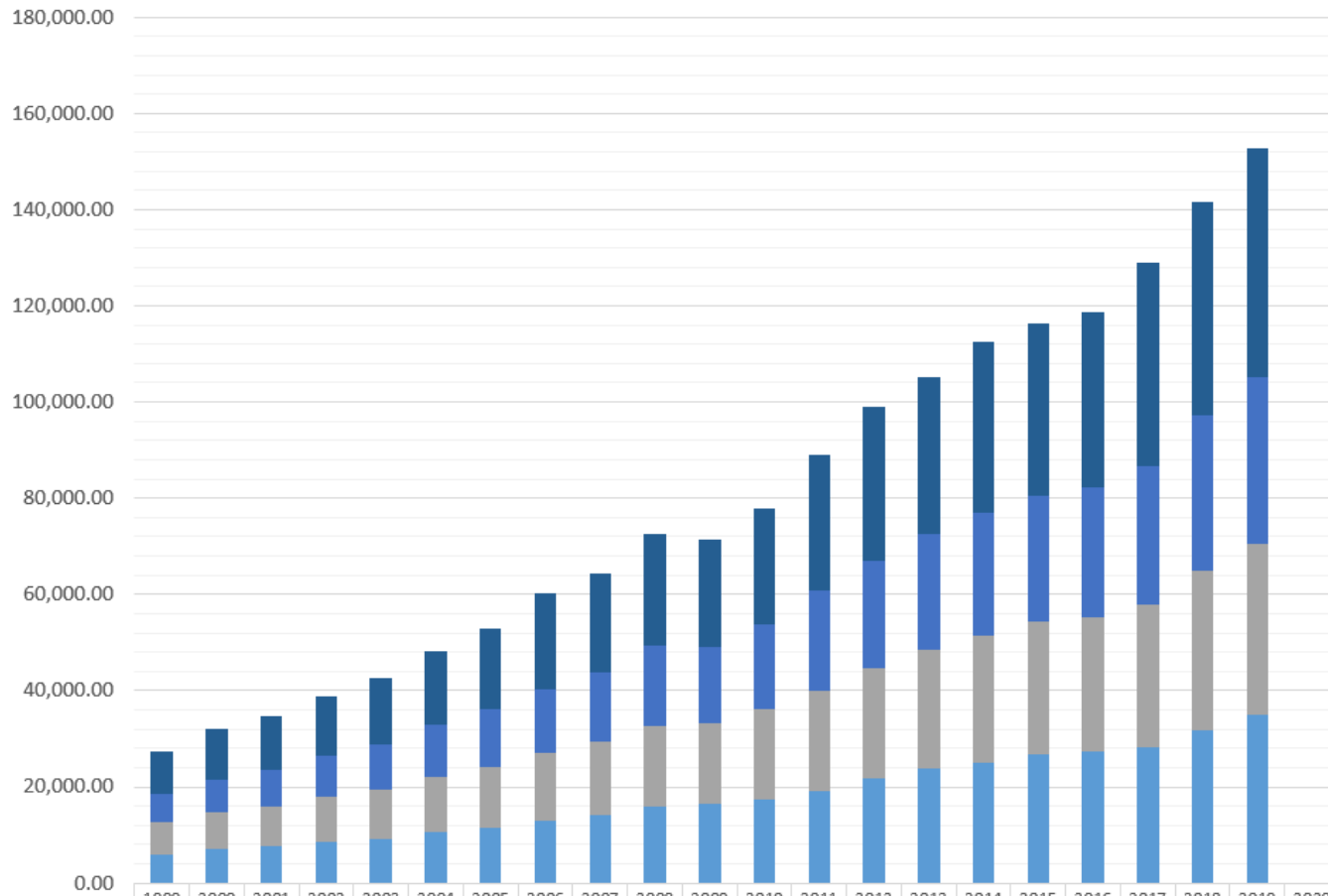


Sum of Amt



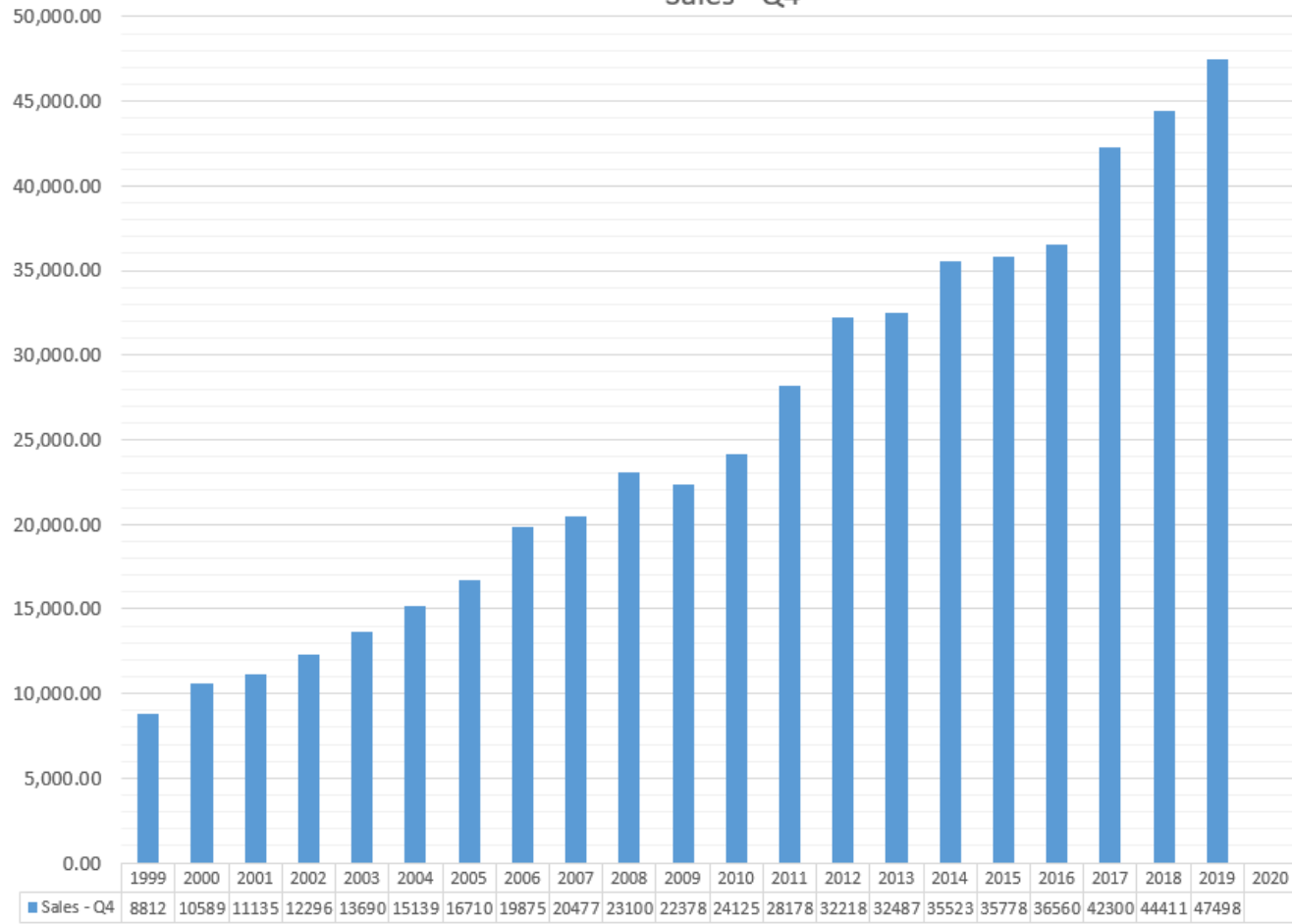
- Metric
- Quarter
- Sales - Q4
 - Sales - Q3
 - Sales - Q2
 - Sales - Q1

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Sales - Q4	8812	10589	11135	12296	13690	15139	16710	19875	20477	23100	22378	24125	28178	32218	32487	35523	35778	36560	42300	44411	47498	
■ Sales - Q3	6054	6895	7719	8617	9543	10897	12001	13284	14659	16614	15806	17780	20623	22324	24083	25794	26101	26769	28860	32361	34740	
■ Sales - Q2	6592	7737	8306	9383	10114	11549	12661	14059	15112	16960	16843	18742	20875	22967	24871	26306	27454	28170	29766	32995	35396	
■ Sales - Q1	5998	6944	7637	8467	9199	10521	11581	12933	14152	15810	16395	17299	19239	21628	23715	25017	26866	27220	28099	31809	35069	

Year

Sum of Amt

Sales - Q4



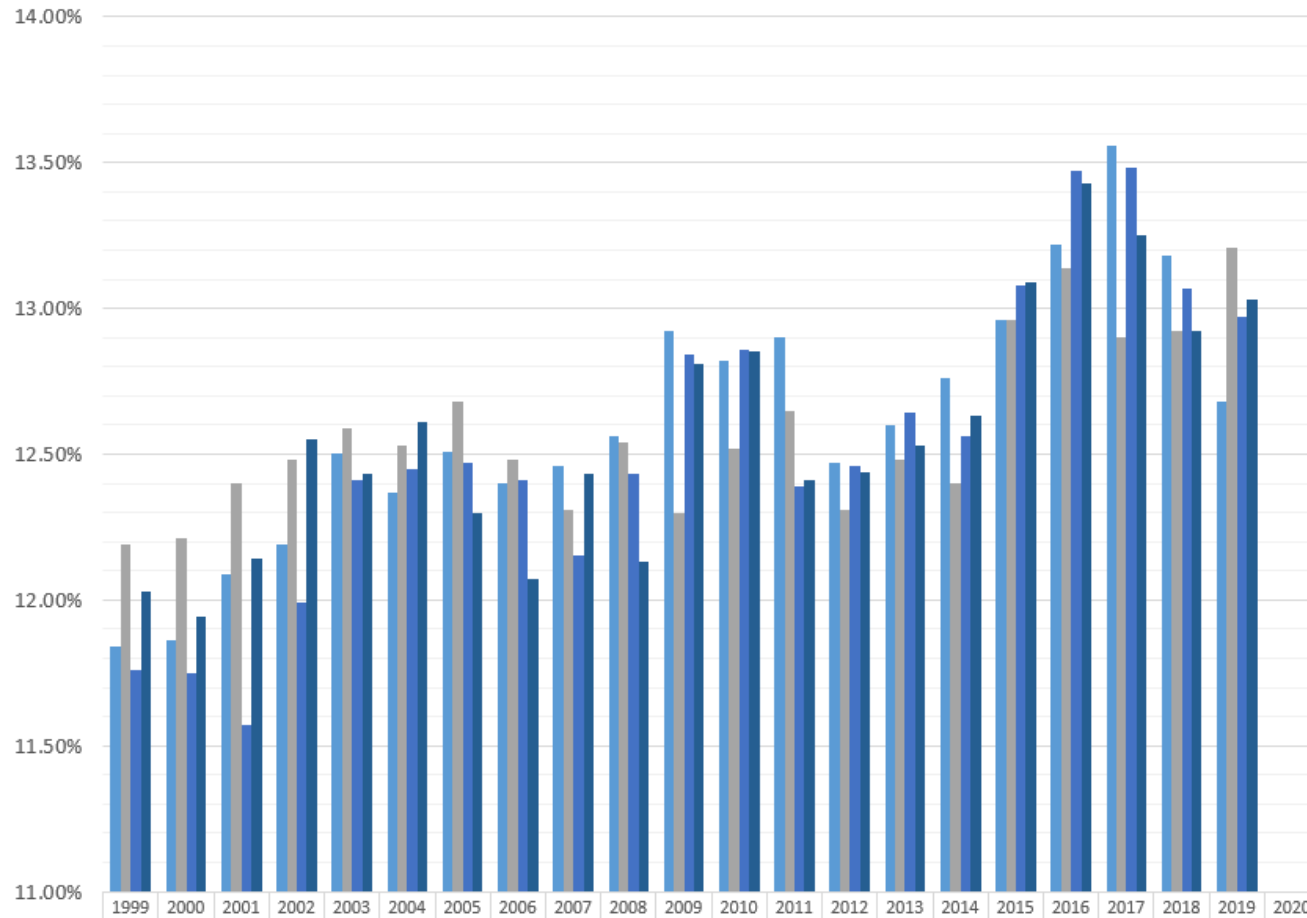
Metric

Quarter

■ Sales - Q4

Year

Sum of Amt



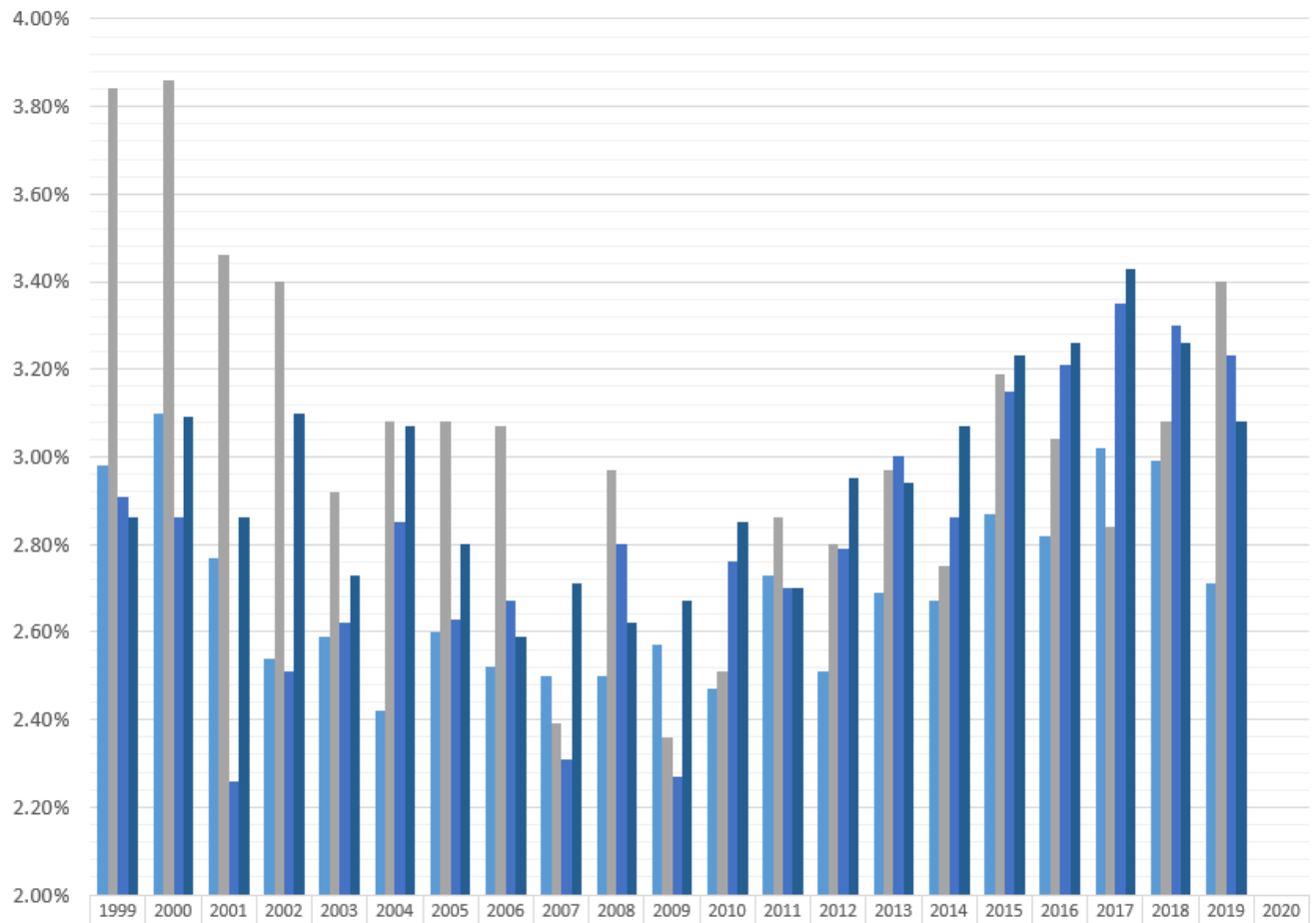
Metric

Quarter

- GM % - Q1
- GM % - Q2
- GM % - Q3
- GM % - Q4

Year

Sum of Amt



Metric

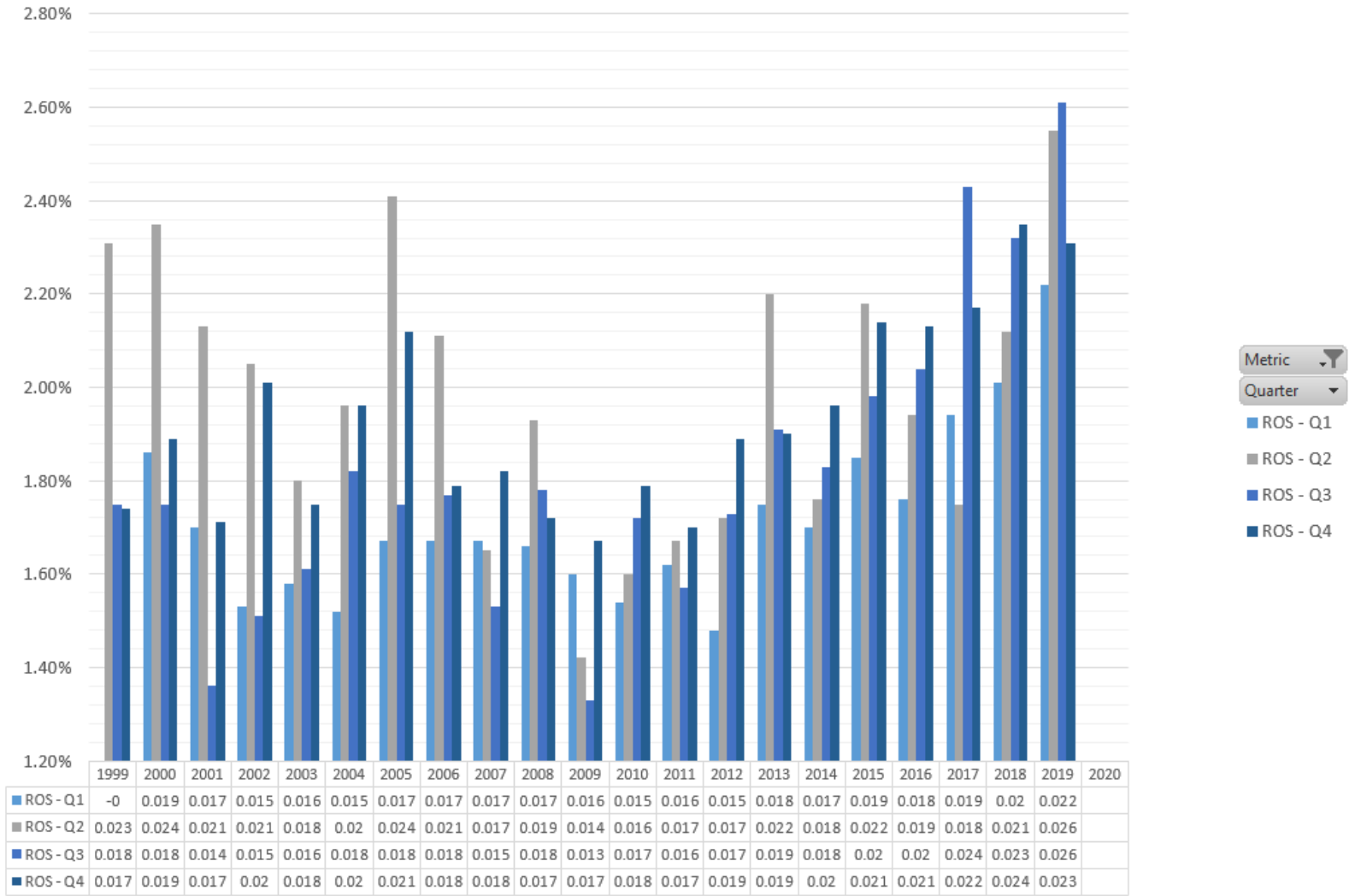
Quarter

- Operating Inc % - Q1
- Operating Inc % - Q2
- Operating Inc % - Q3
- Operating Inc % - Q4

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Operating Inc % - Q1	0.03	0.031	0.028	0.025	0.026	0.024	0.026	0.025	0.025	0.025	0.026	0.025	0.027	0.025	0.027	0.027	0.029	0.028	0.03	0.03	0.027	
Operating Inc % - Q2	0.038	0.039	0.035	0.034	0.029	0.031	0.031	0.031	0.024	0.03	0.024	0.025	0.029	0.028	0.03	0.028	0.032	0.03	0.028	0.031	0.034	
Operating Inc % - Q3	0.029	0.029	0.023	0.025	0.026	0.029	0.026	0.027	0.023	0.028	0.023	0.028	0.027	0.028	0.03	0.029	0.032	0.032	0.034	0.033	0.032	
Operating Inc % - Q4	0.029	0.031	0.029	0.031	0.027	0.031	0.028	0.026	0.027	0.026	0.027	0.029	0.027	0.03	0.029	0.031	0.032	0.033	0.034	0.033	0.031	

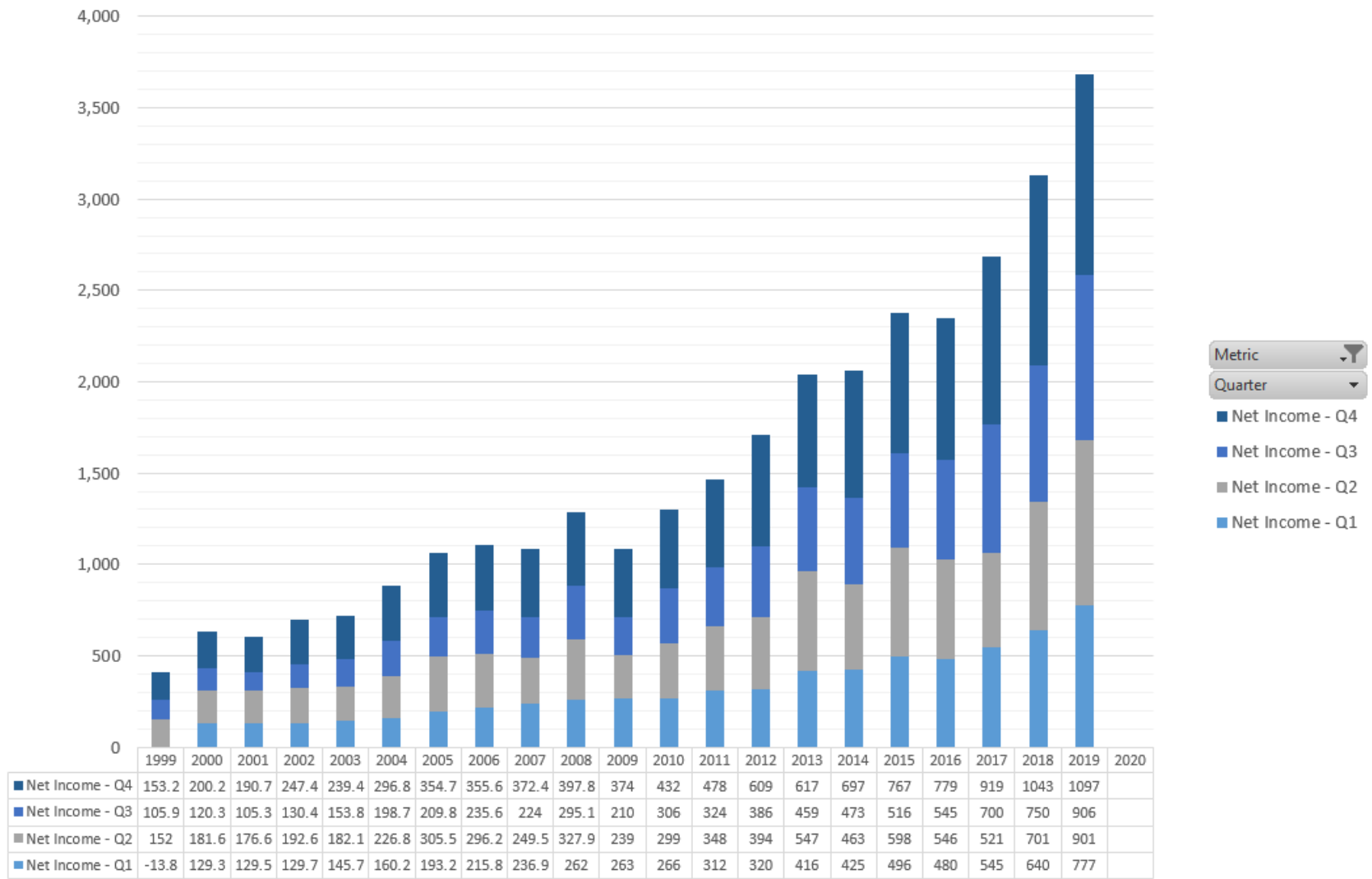
Year

Sum of Amt



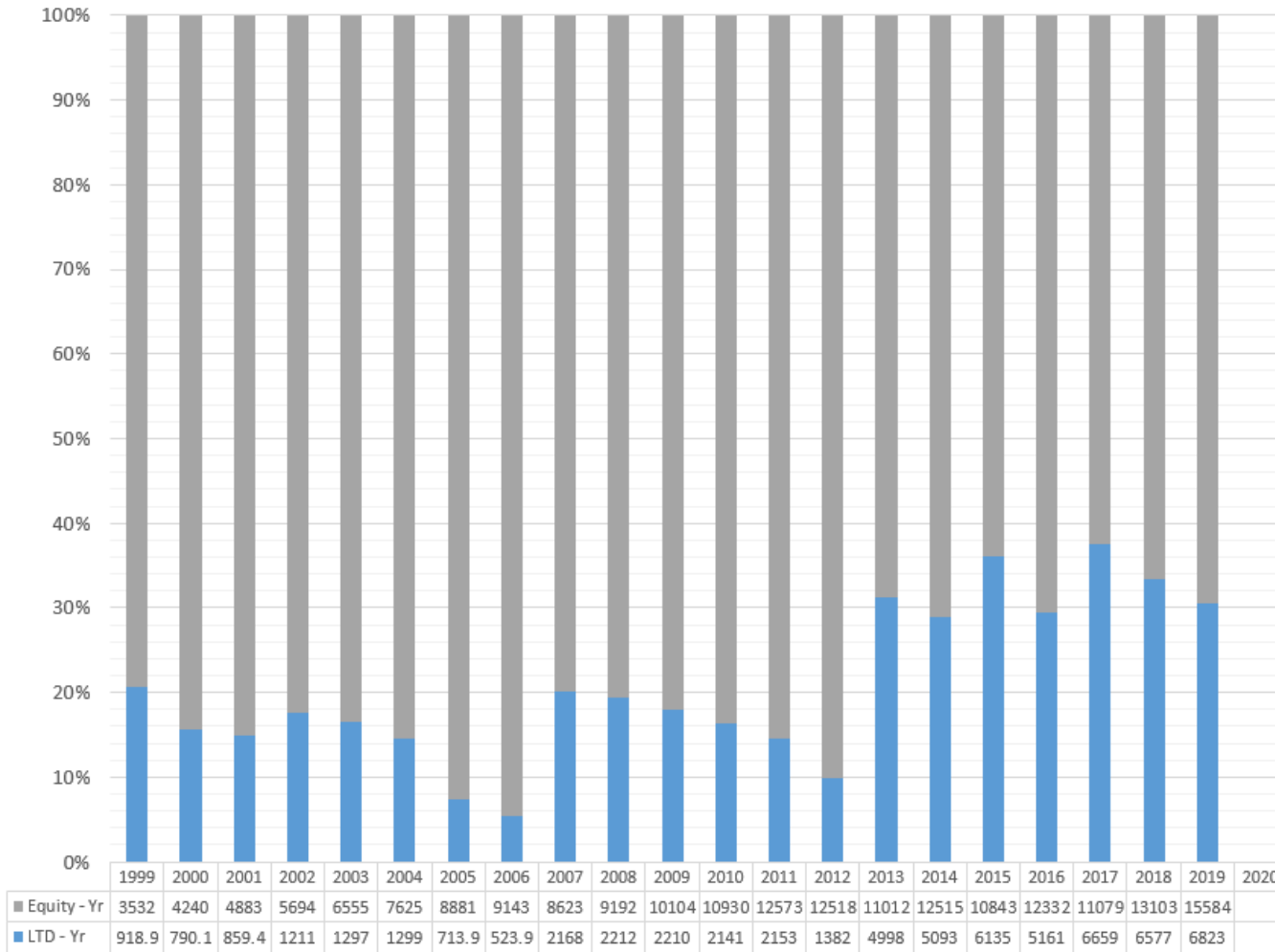
Year

Sum of Amt



Year

Sum of Amt



Metric

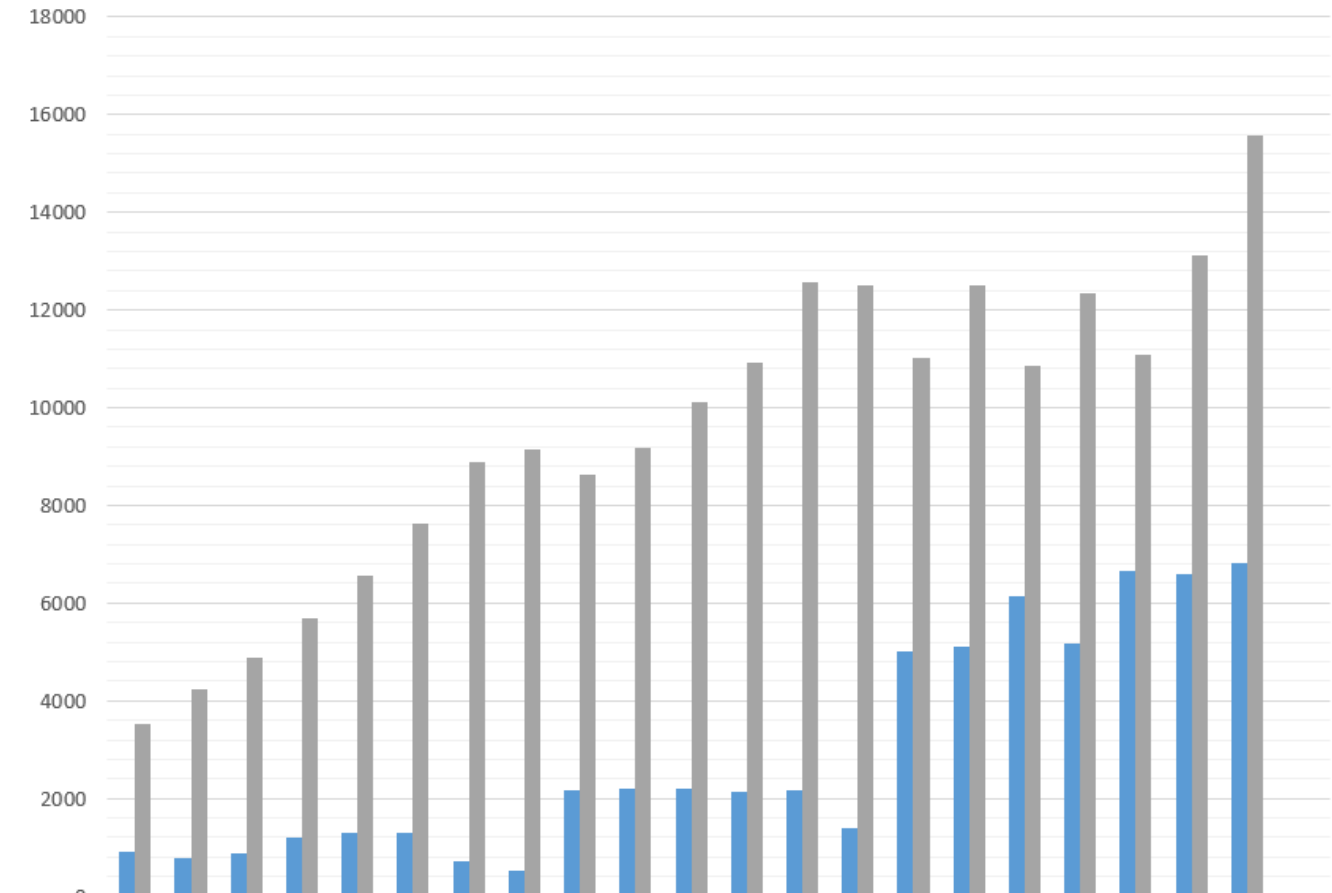
Quarter

Equity - Yr

LTD - Yr

Year

Sum of Amt



Metric

Quarter

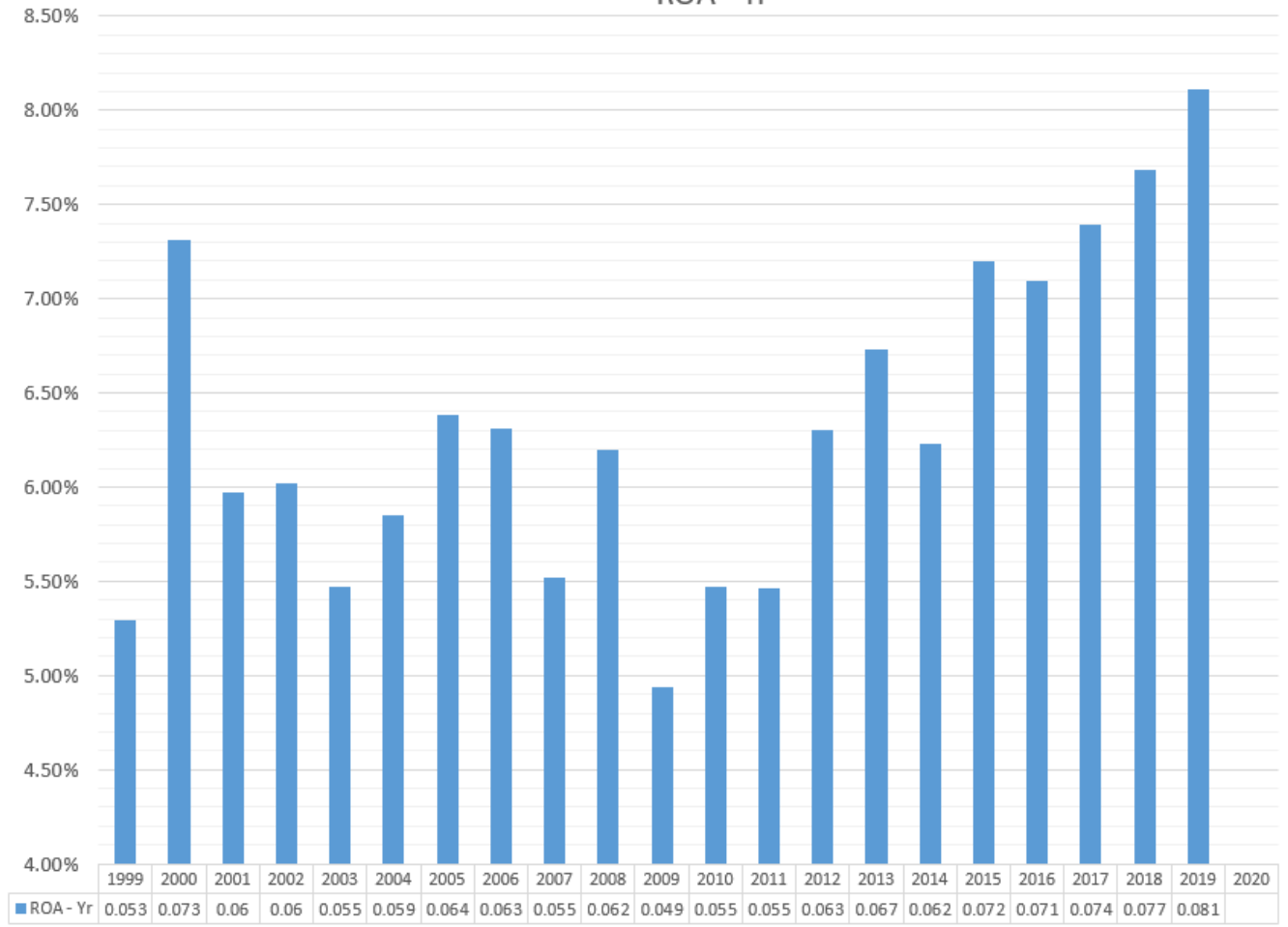
LTD - Yr

Equity - Yr

Year

Sum of Amt

ROA - Yr

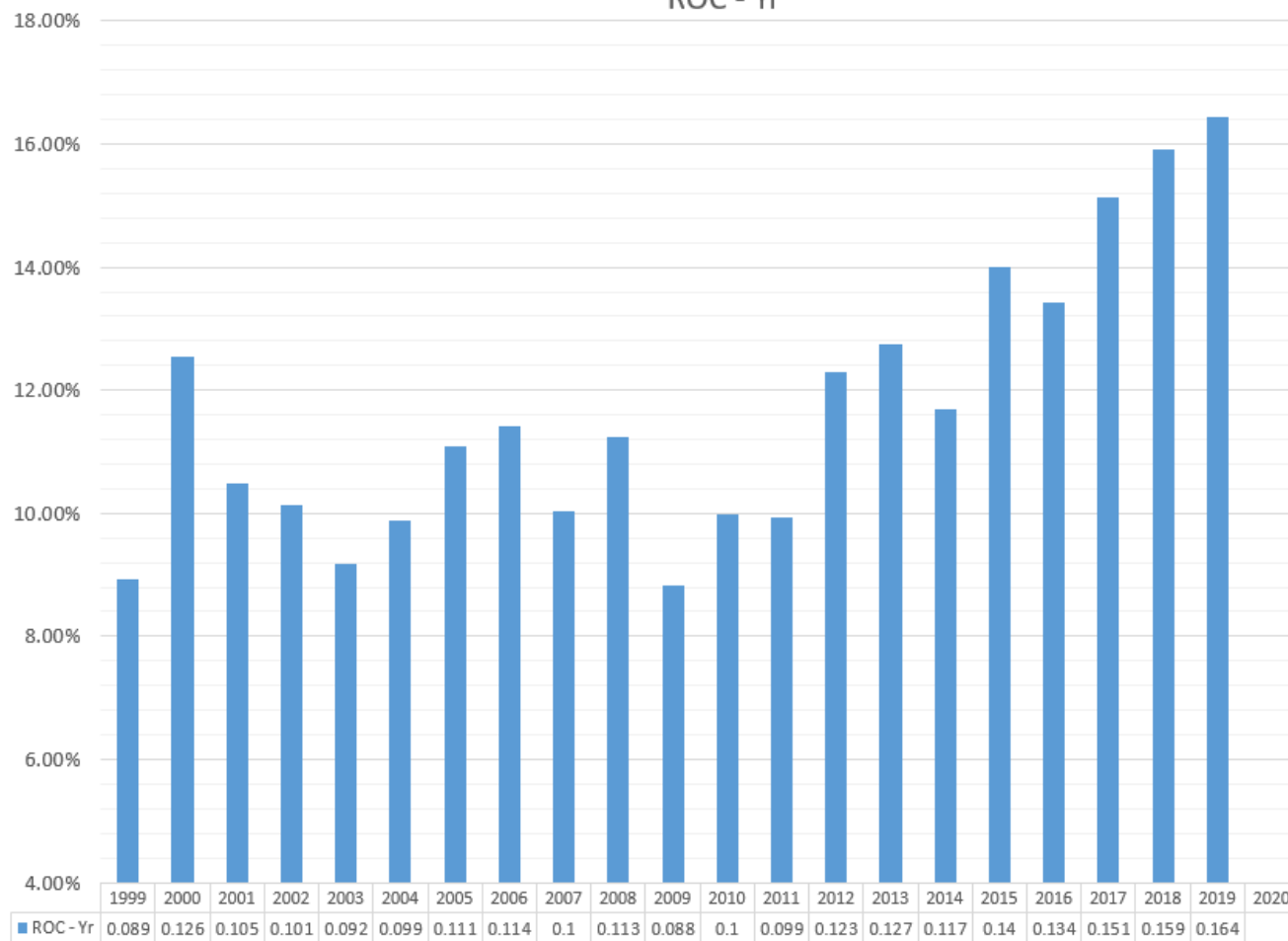


Metric
Quarter
■ ROA - Yr

Year

Sum of Amt

ROC - Yr

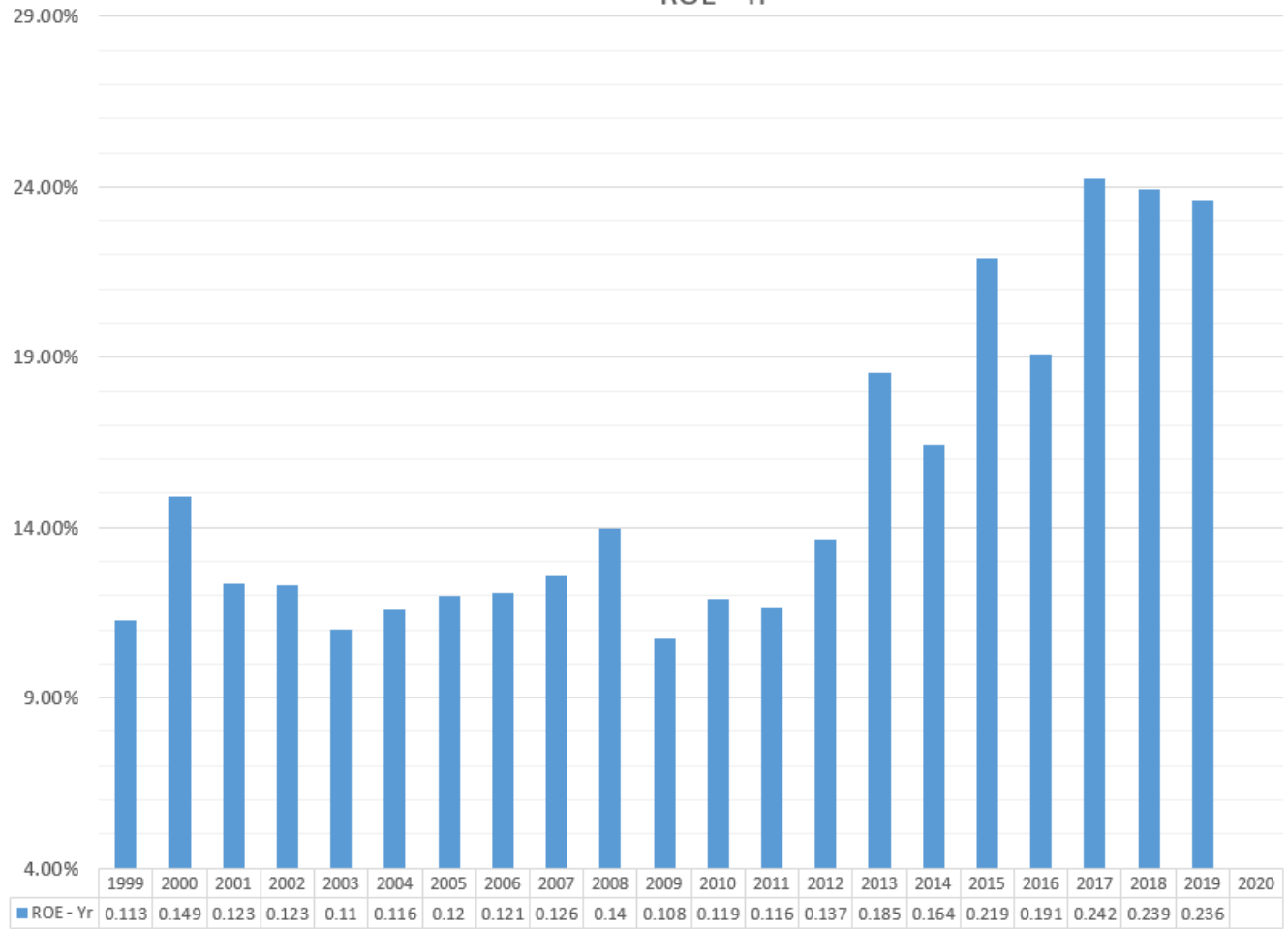


- Metric
- Quarter
- ROC - Yr

Year

Sum of Amt

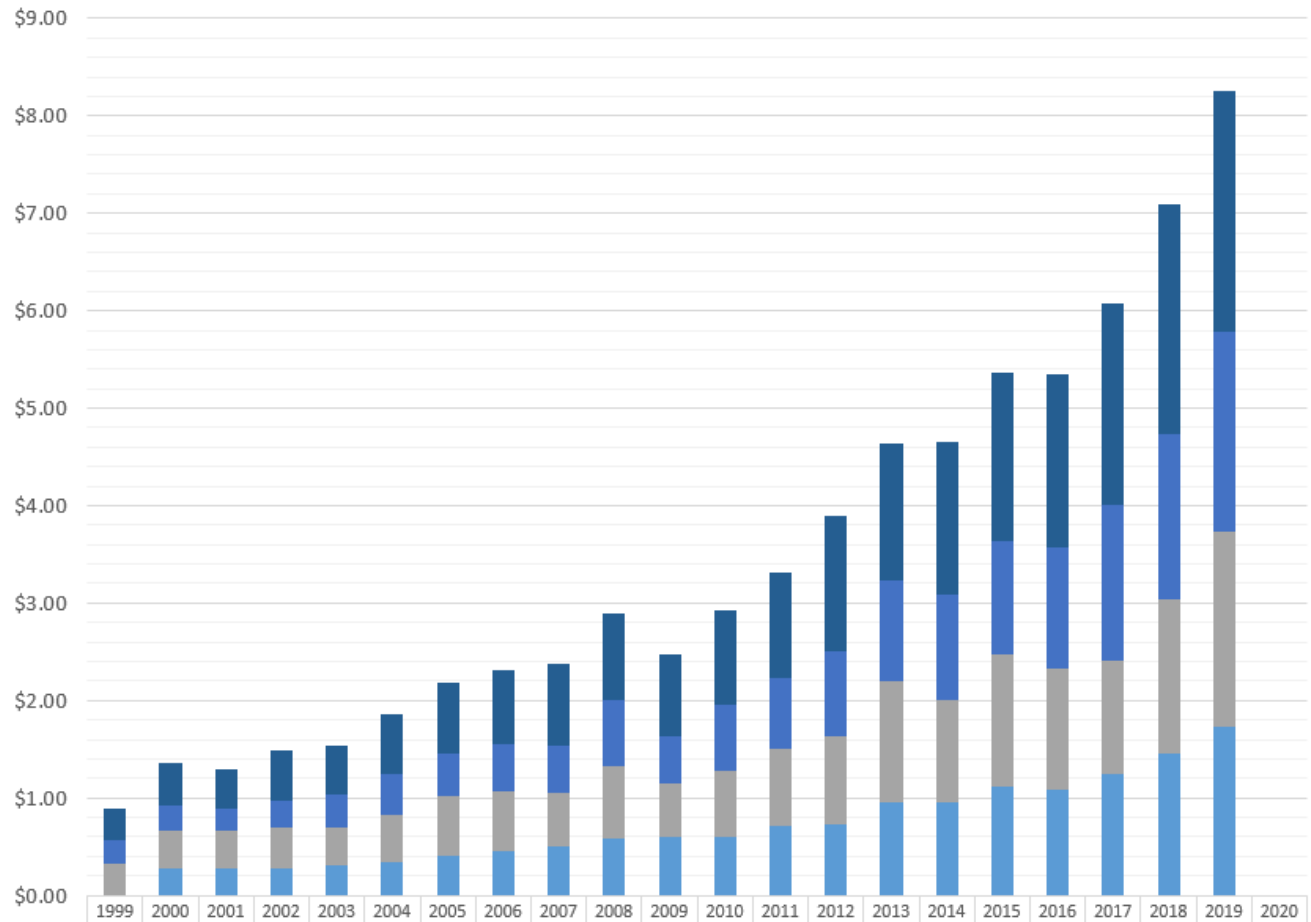
ROE - Yr



Metric
Quarter
■ ROE - Yr

Year

Sum of Amt



Metric

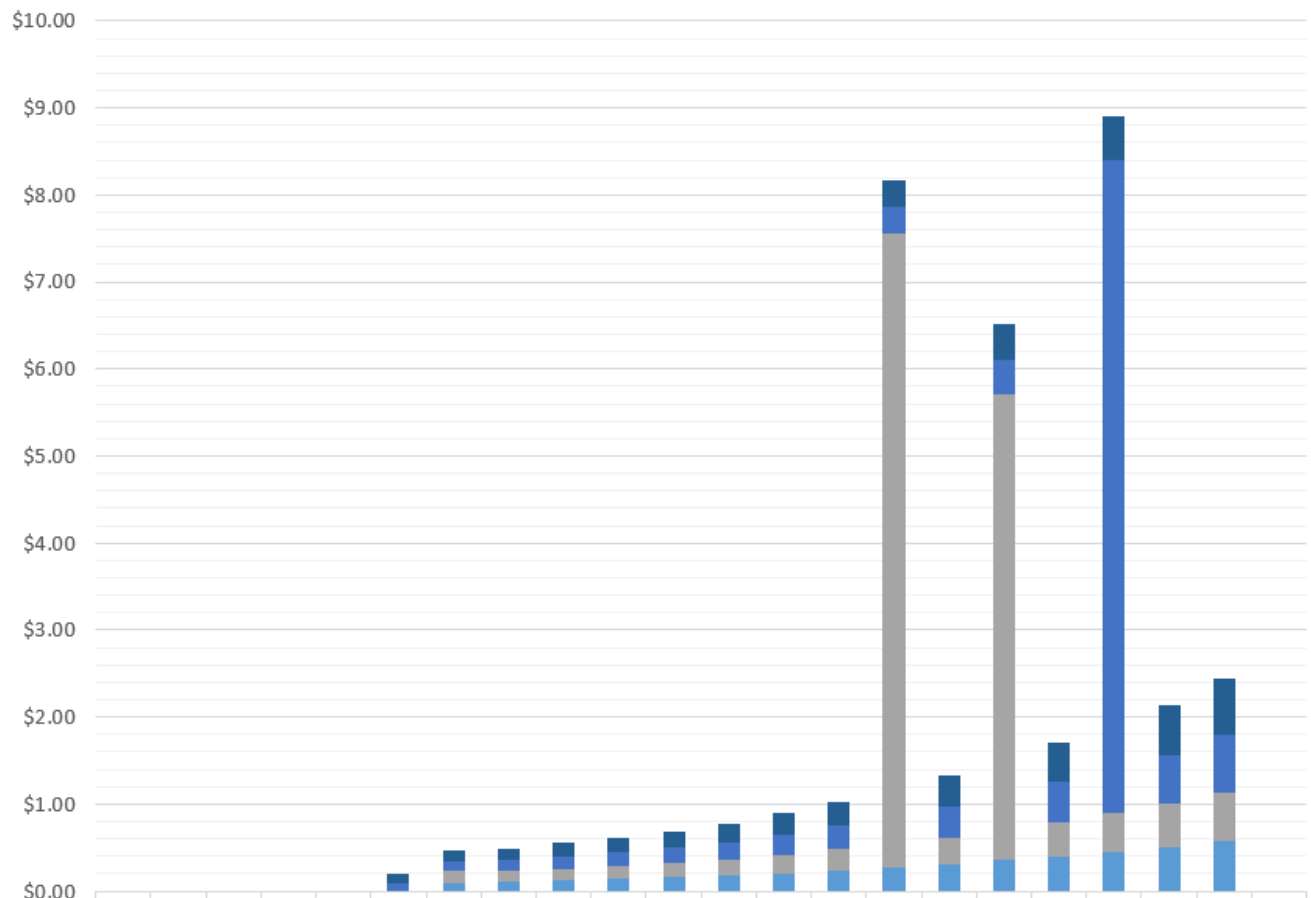
Quarter

- Shr Earnings - Q4
- Shr Earnings - Q3
- Shr Earnings - Q2
- Shr Earnings - Q1

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Shr Earnings - Q4	0.33	0.43	0.41	0.52	0.51	0.62	0.73	0.75	0.83	0.9	0.85	0.97	1.08	1.39	1.4	1.58	1.73	1.77	2.08	2.36	2.47	
Shr Earnings - Q3	0.23	0.26	0.23	0.28	0.33	0.42	0.43	0.49	0.49	0.67	0.48	0.68	0.73	0.88	1.04	1.07	1.17	1.24	1.59	1.7	2.05	
Shr Earnings - Q2	0.33	0.39	0.38	0.41	0.39	0.48	0.62	0.62	0.54	0.74	0.55	0.67	0.79	0.9	1.24	1.05	1.35	1.24	1.17	1.59	2.01	
Shr Earnings - Q1	-0.02	0.28	0.28	0.28	0.31	0.34	0.4	0.45	0.51	0.59	0.6	0.6	0.71	0.73	0.95	0.96	1.12	1.09	1.24	1.45	1.73	

Year

Sum of Amt



- Metric
- Quarter
- Dividend Shr - Q4
 - Dividend Shr - Q3
 - Dividend Shr - Q2
 - Dividend Shr - Q1

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Dividend Shr - Q4	0	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	0.275	0.31	0.355	0.4	0.45	0.5	0.57	0.65	
■ Dividend Shr - Q3	0	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	0.275	0.31	0.355	0.4	0.45	7.5	0.57	0.65	
■ Dividend Shr - Q2	0	0	0	0	0	0	0.13	0.115	0.13	0.145	0.16	0.18	0.205	0.24	7.275	0.31	5.355	0.4	0.45	0.5	0.57	
■ Dividend Shr - Q1	0	0	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	0.275	0.31	0.355	0.4	0.45	0.5	0.57	

Year