

Sum of Amt

\$160,000

\$140,000

\$120,000

\$100,000

\$80,000

\$60,000

\$40,000

\$20,000

\$0

Metric ▾
 Quarter ▾

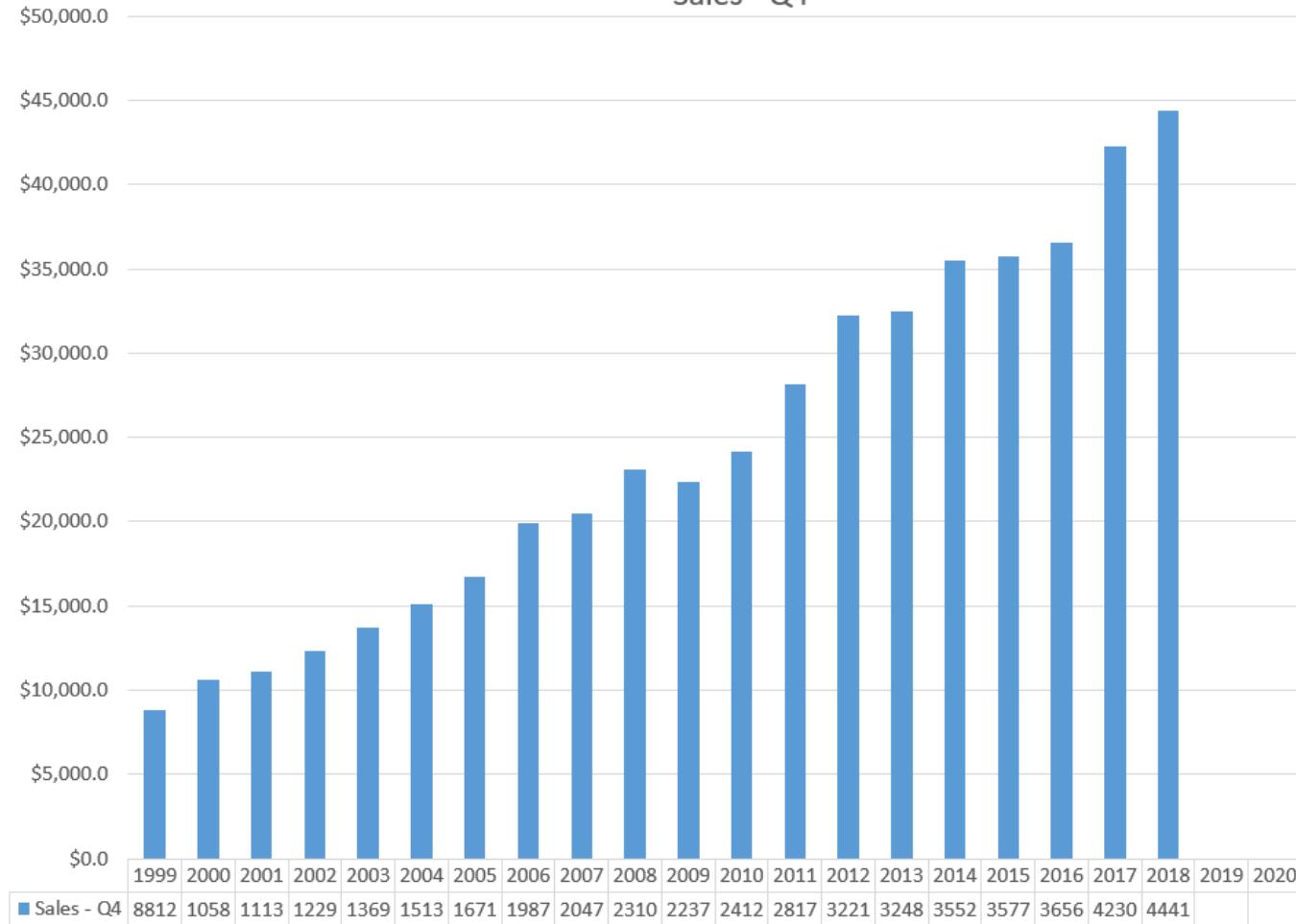
- Sales - Q4
- Sales - Q3
- Sales - Q2
- Sales - Q1

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Sales - Q4	8812	1058	1113	1229	1369	1513	1671	1987	2047	2310	2237	2412	2817	3221	3248	3552	3577	3656	4230	4441		
Sales - Q3	6054	6895	7719	8617	9543	1089	1200	1328	1465	1661	1580	1778	2062	2232	2408	2579	2610	2676	2886	3236	3474	
Sales - Q2	6592	7737	8306	9383	1011	1154	1266	1405	1511	1696	1684	1874	2087	2296	2487	2630	2745	2817	2976	3299	3539	
Sales - Q1	5998	6944	7637	8467	9199	1052	1158	1293	1415	1581	1639	1729	1923	2162	2371	2501	2686	2722	2809	3180	3506	

Year ▾

Sum of Amt

Sales - Q4



Metric
Quarter
Sales - Q4

Year ▾

Sum of Amt

14%

14%

13%

13%

12%

12%

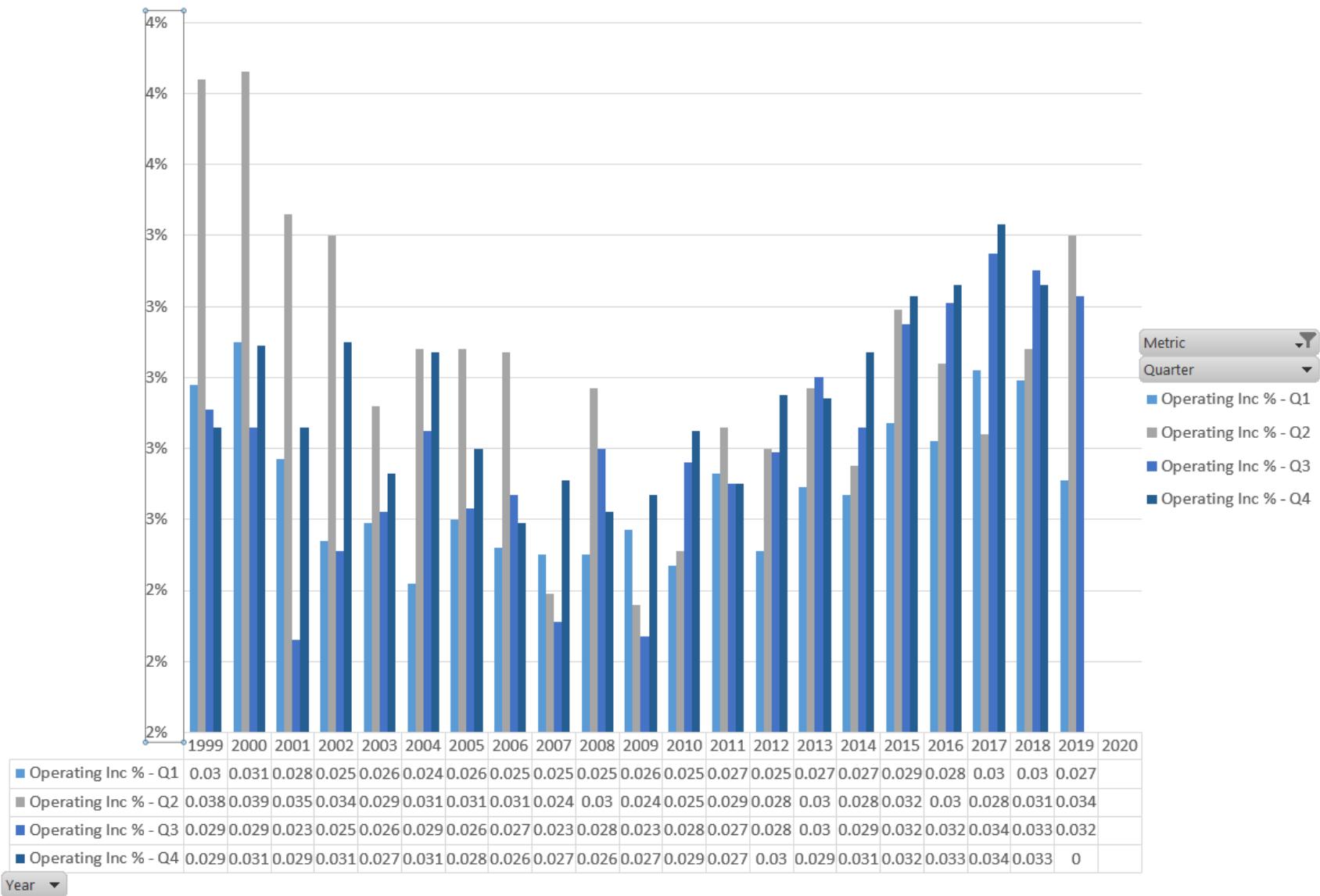
11%

Metric ▾
Quarter ▾
GM % - Q1
GM % - Q2
GM % - Q3
GM % - Q4

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
GM % - Q1	0.12	0.12	0.12	0.12	0.13	0.12	0.13	0.12	0.12	0.13	0.13	0.13	0.13	0.12	0.13	0.13	0.13	0.13	0.14	0.13	0.13	0.13
GM % - Q2	0.12	0.12	0.12	0.12	0.13	0.13	0.13	0.12	0.12	0.13	0.12	0.13	0.13	0.12	0.12	0.12	0.13	0.13	0.13	0.13	0.13	0.13
GM % - Q3	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.13	0.13	0.13	0.12	0.12	0.13	0.13	0.13	0.13	0.13	0.13	0.13
GM % - Q4	0.12	0.12	0.12	0.13	0.12	0.13	0.12	0.12	0.12	0.12	0.13	0.13	0.12	0.12	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0

Year ▾

Sum of Amt



Sum of Amt

2.80%

2.60%

2.40%

2.20%

2.00%

1.80%

1.60%

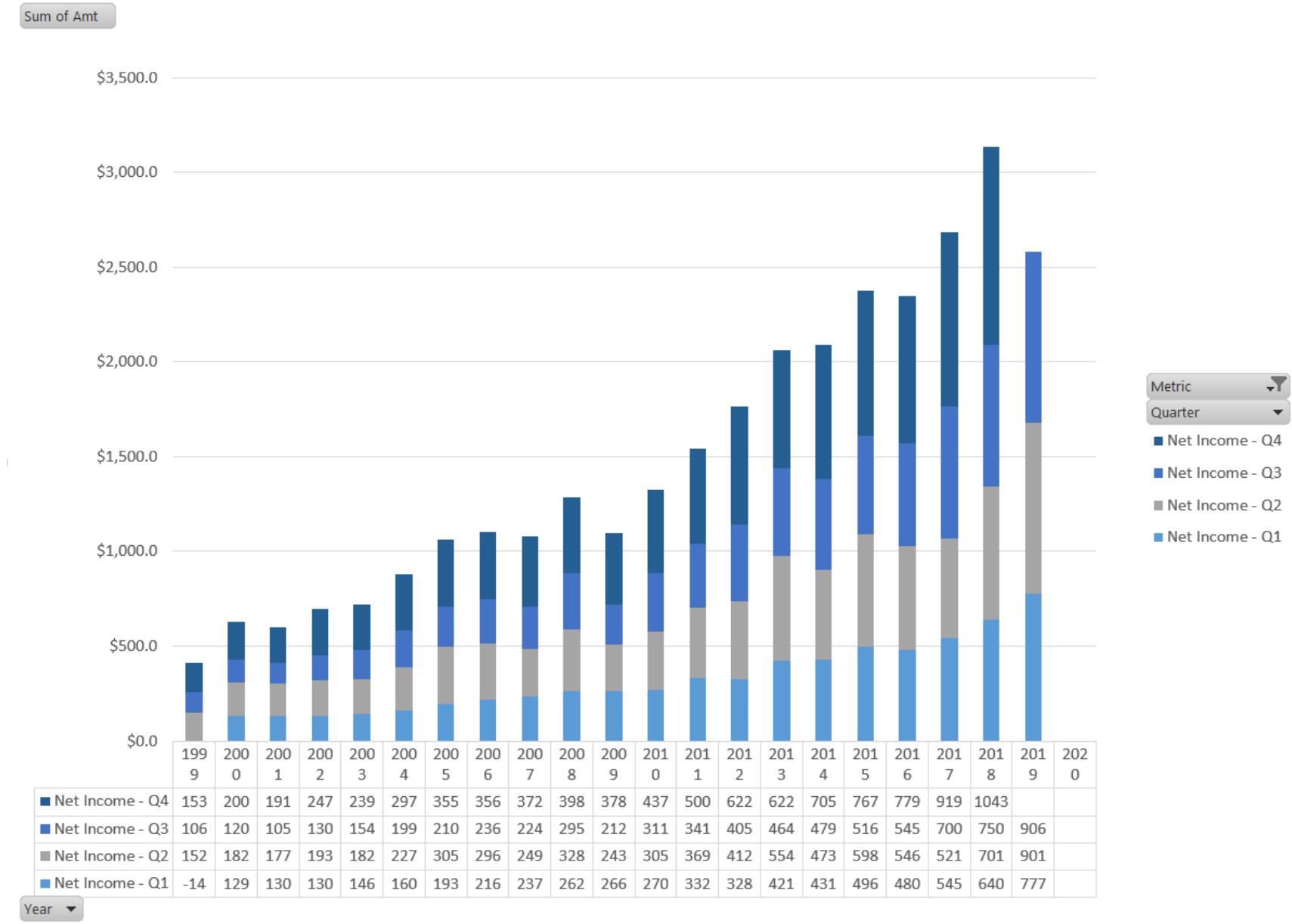
1.40%

1.20%

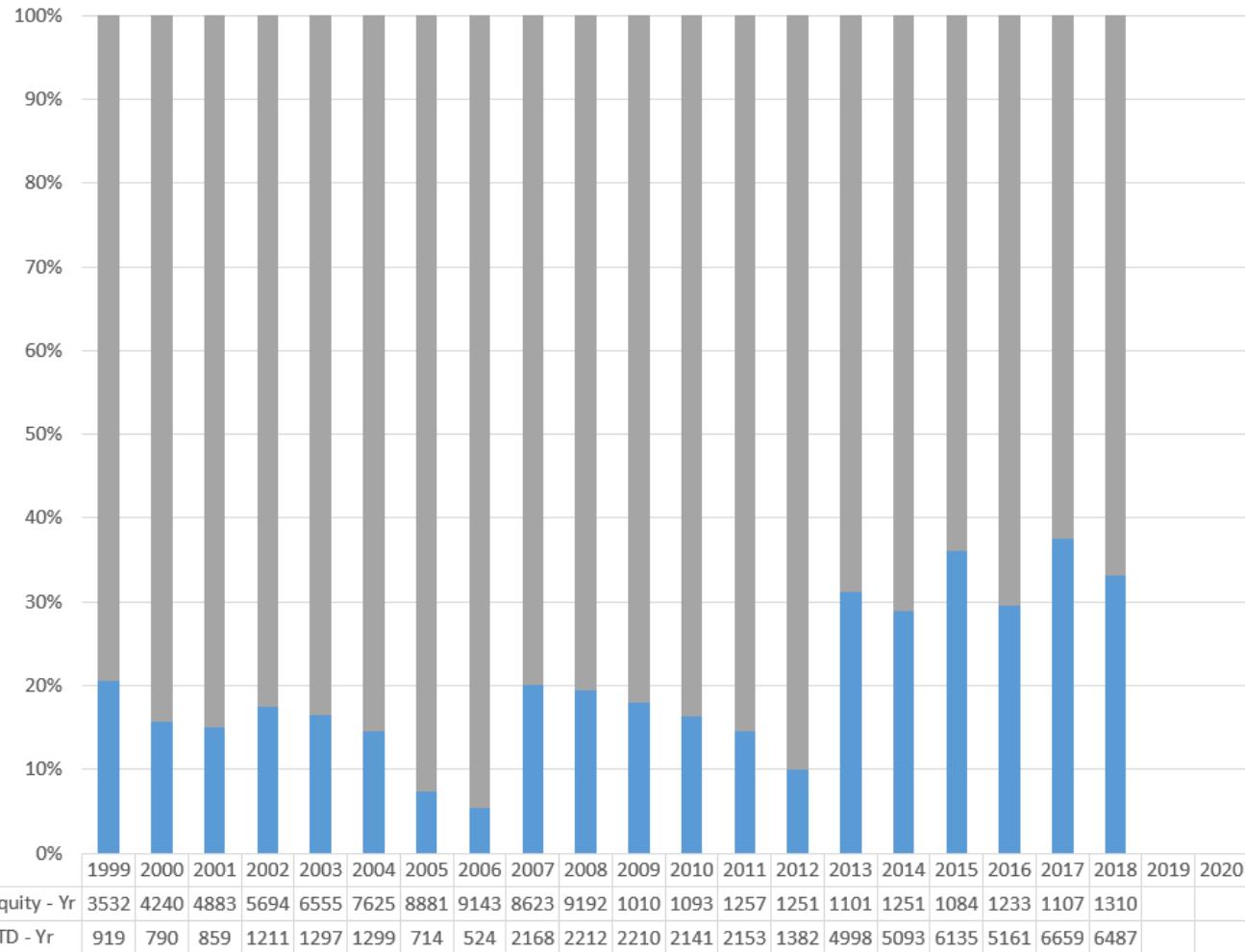
	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
ROS - Q1	-0	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02
ROS - Q2	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03
ROS - Q3	0.02	0.02	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.03
ROS - Q4	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0

Year ▾

- Metric ▾
- Quarter ▾
- ROS - Q1
 - ROS - Q2
 - ROS - Q3
 - ROS - Q4



Sum of Amt



Metric ▾

Quarter ▾

■ Equity - Yr

■ LTD - Yr

Year ▾

Sum of Amt

\$14,000.00

\$12,000.00

\$10,000.00

\$8,000.00

\$6,000.00

\$4,000.00

\$2,000.00

\$0.00

Metric ▼

Quarter ▼

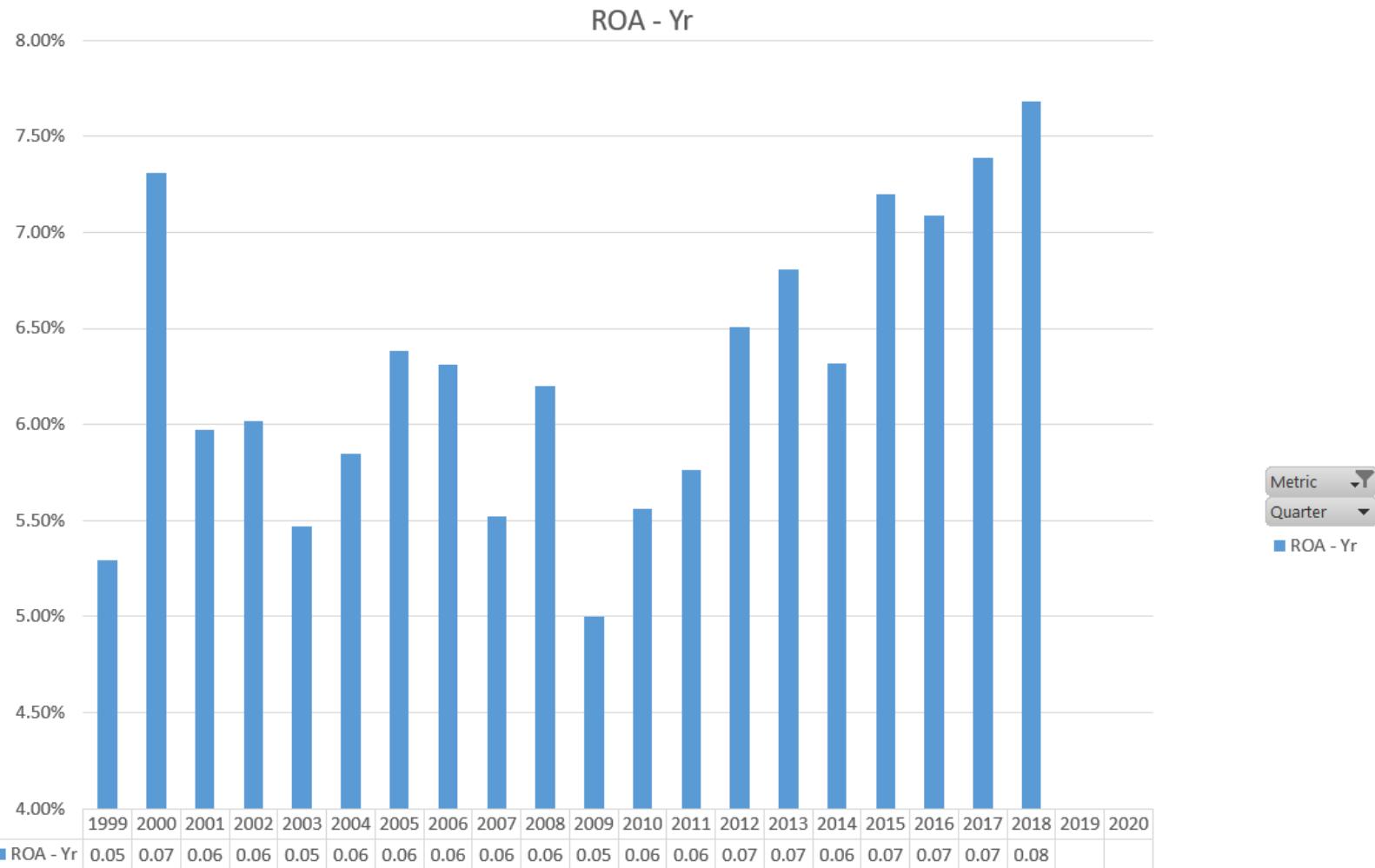
LTD - Yr

Equity - Yr

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
LTD - Yr	919	790	859	1211	1297	1299	714	524	2168	2212	2210	2141	2153	1382	4998	5093	6135	5161	6659	6487		
Equity - Yr	3532	4240	4883	5694	6555	7625	8881	9143	8623	9192	1010	1093	1257	1251	1101	1251	1084	1233	1107	1310		

Year ▼

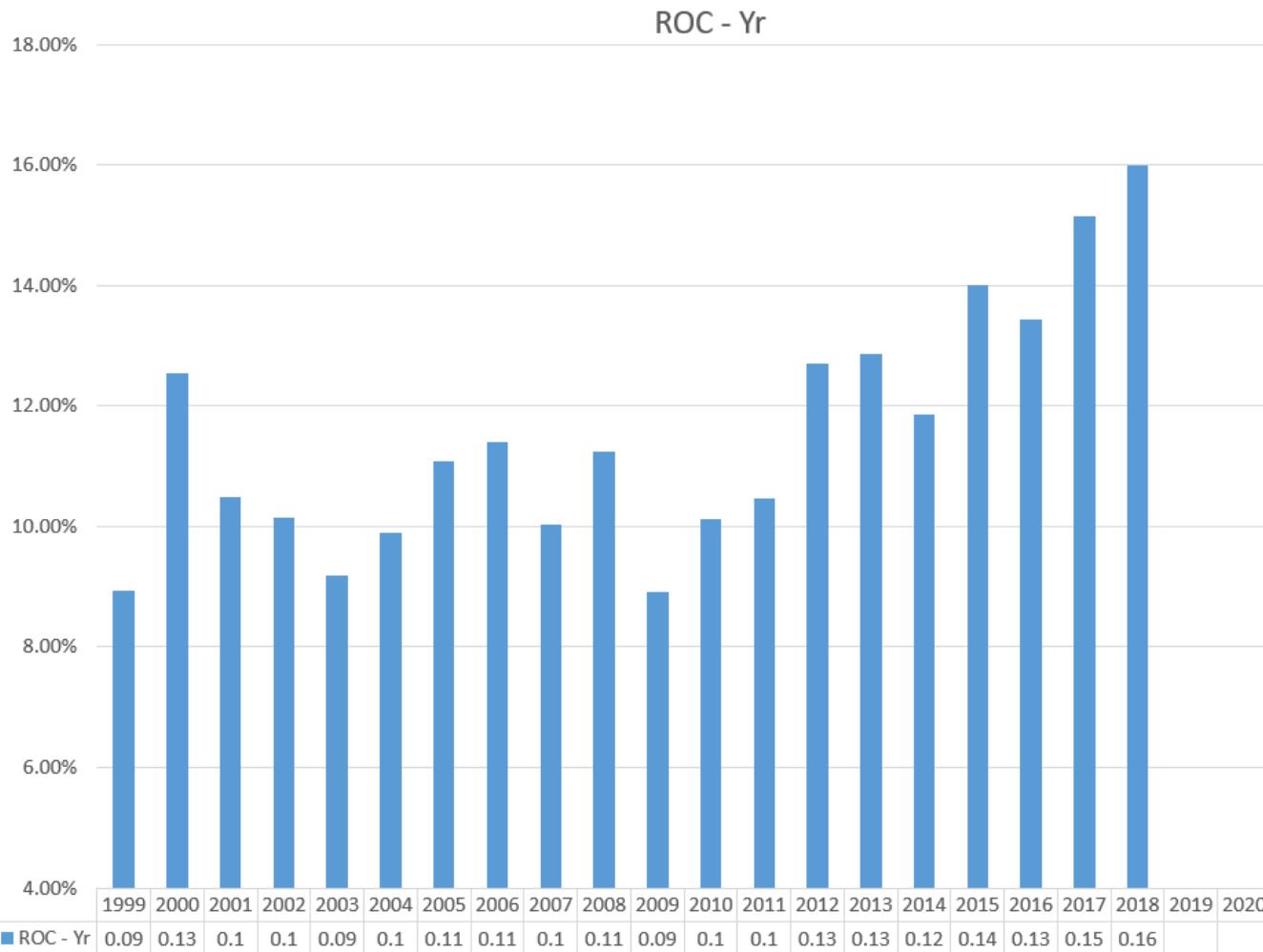
Sum of Amt



Metric ▾
Quarter ▾
ROA - Yr

Year ▾

Sum of Amt



Metric ▼
Quarter ▼
ROC - Yr

Year ▼

Sum of Amt

ROE - Yr

29.00%

24.00%

19.00%

14.00%

9.00%

4.00%

Metric ▾
Quarter ▾

ROE - Yr

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
ROE - Yr	0.11	0.15	0.12	0.12	0.11	0.12	0.12	0.12	0.13	0.14	0.11	0.12	0.12	0.14	0.19	0.17	0.22	0.19	0.24			

Year ▾

Sum of Amt

\$8.00

\$7.00

\$6.00

\$5.00

\$4.00

\$3.00

\$2.00

\$1.00

\$0.00

Metric ▾
 Quarter ▾
■ Shr Earnings - Q4
■ Shr Earnings - Q3
■ Shr Earnings - Q2
■ Shr Earnings - Q1

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Shr Earnings - Q4	0.33	0.43	0.41	0.52	0.51	0.62	0.73	0.75	0.83	0.9	0.85	0.97	1.08	1.39	1.4	1.58	1.73	1.77	2.08	2.36		
■ Shr Earnings - Q3	0.23	0.26	0.23	0.28	0.33	0.42	0.43	0.49	0.49	0.67	0.48	0.68	0.73	0.88	1.04	1.07	1.17	1.24	1.59	1.7	2.05	
■ Shr Earnings - Q2	0.33	0.39	0.38	0.41	0.39	0.48	0.62	0.62	0.54	0.74	0.55	0.67	0.79	0.9	1.24	1.05	1.35	1.24	1.17	1.59	2.01	
■ Shr Earnings - Q1	-0	0.28	0.28	0.28	0.31	0.34	0.4	0.45	0.51	0.59	0.6	0.6	0.71	0.73	0.95	0.96	1.12	1.09	1.24	1.45	1.73	

Year ▾



Sum of Amt

\$10.00

\$9.00

\$8.00

\$7.00

\$6.00

\$5.00

\$4.00

\$3.00

\$2.00

\$1.00

\$0.00

Metric	▼
Quarter	▼
Dividend Shr - Q4	
Dividend Shr - Q3	
Dividend Shr - Q2	
Dividend Shr - Q1	

Year ▼

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
Dividend Shr - Q4	0	0	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	0.275	0.355	0.4	0.45	0.5	0.57			
Dividend Shr - Q3	0	0	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	7.275	0.31	0.4	0.45	7.5	0.57	0.65		
Dividend Shr - Q2	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	0.275	0.31	0.275	0.31	5.355	0.4	0.45	0.5	0.57		
Dividend Shr - Q1	0	0	0	0	0	0.1	0.115	0.13	0.145	0.16	0.18	0.205	0.24	0.275	0.31	0.355	0.4	0.355	0.4	0.45	0.5	0.57	