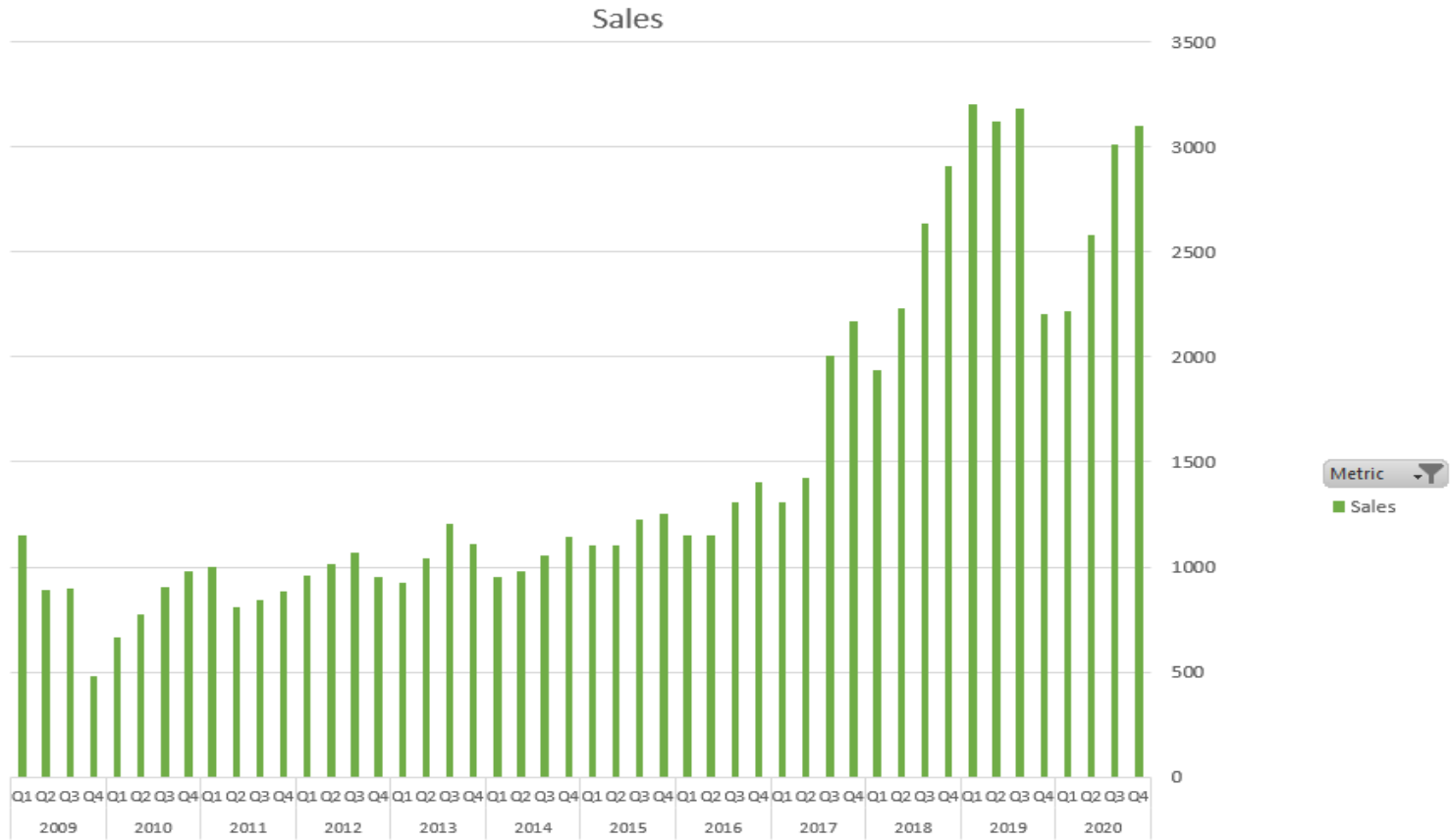


From the trowel in sales in 2019 Q4 and 2020 Q1, Sales are trending up and close to 2018Q4, 2019Q1 and 2019Q2

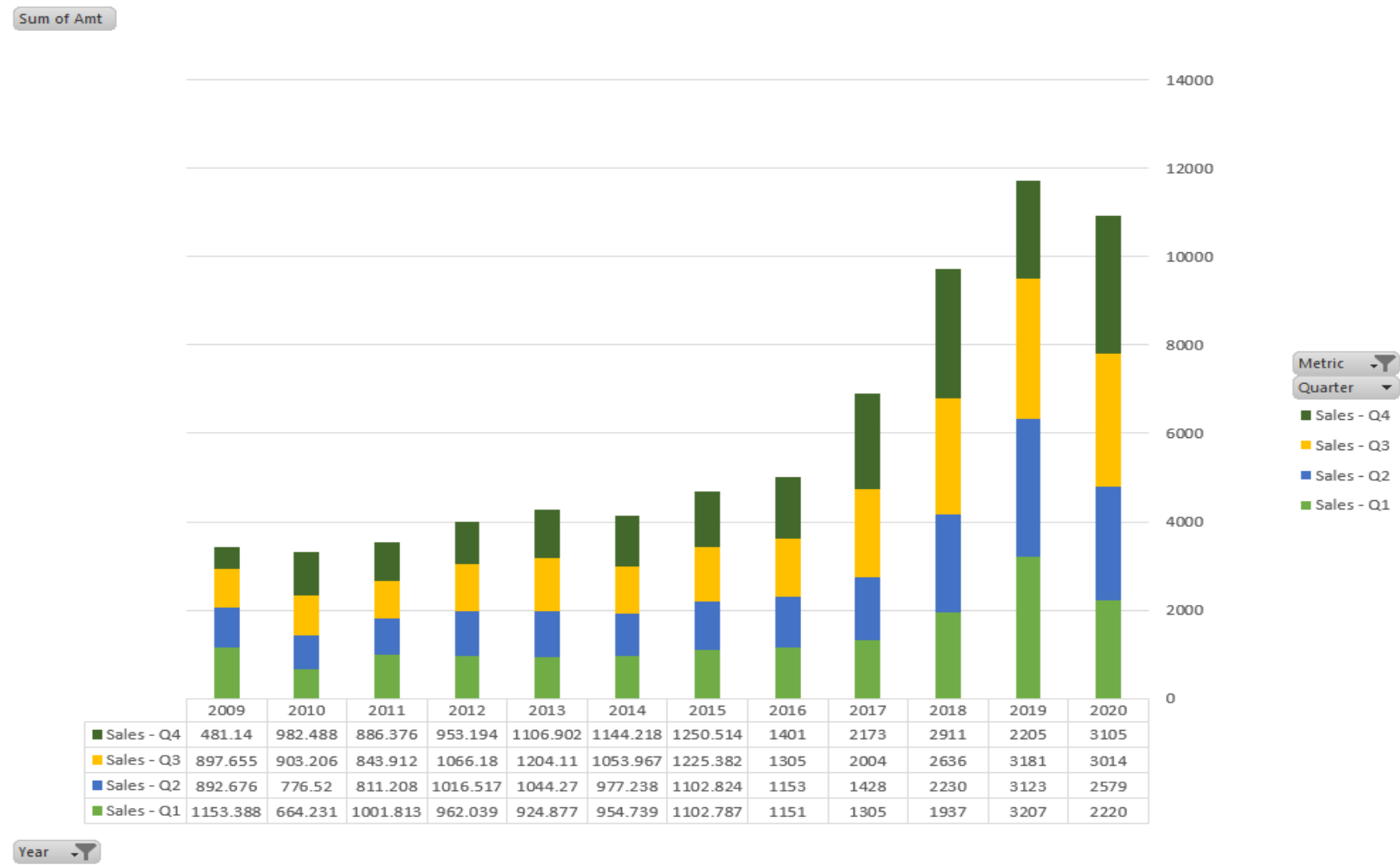
Sum of Amt



Metric

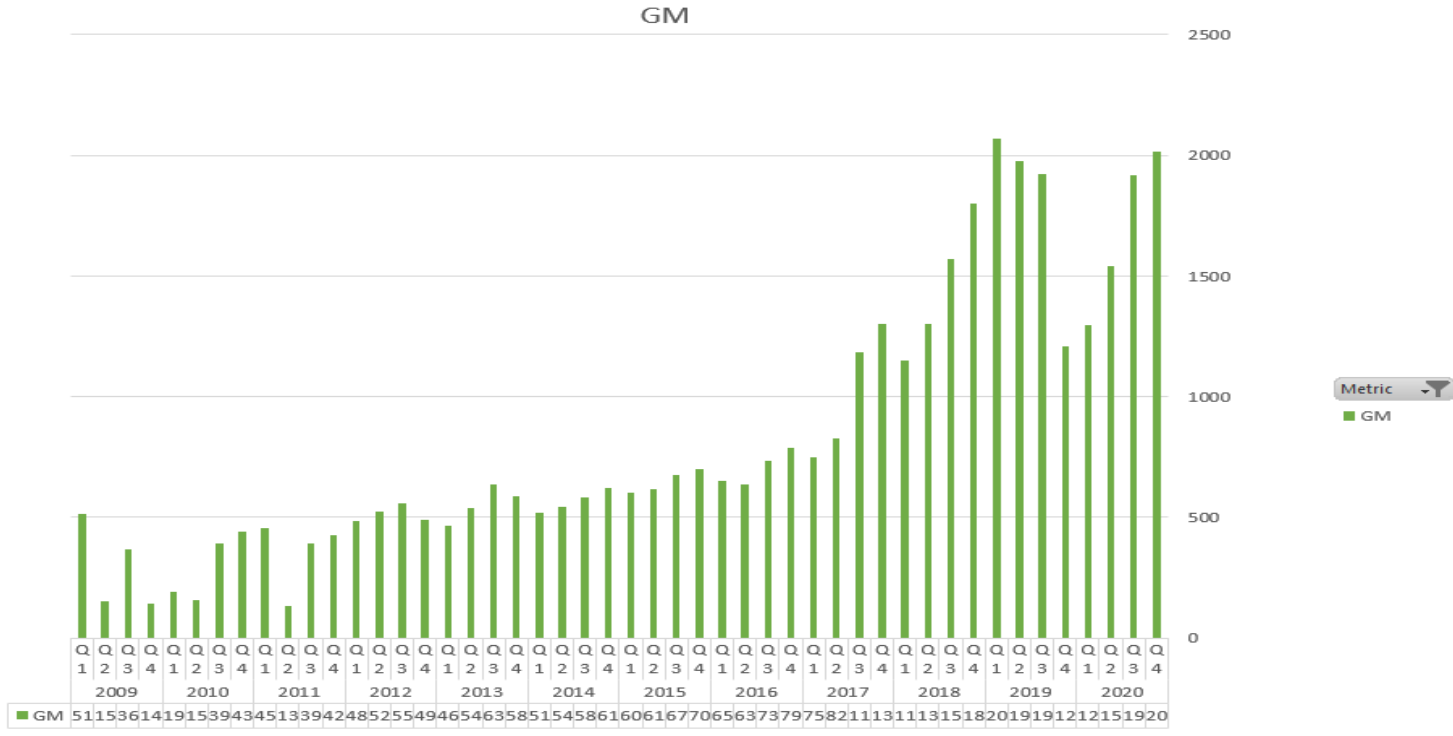
Year  Quarter

Sales in fiscal 2020 strong but not as strong as 2019, but better than 2018 which was a great year.



Absolute gross margin is a little less than 2019 Q1, but strong and growing.

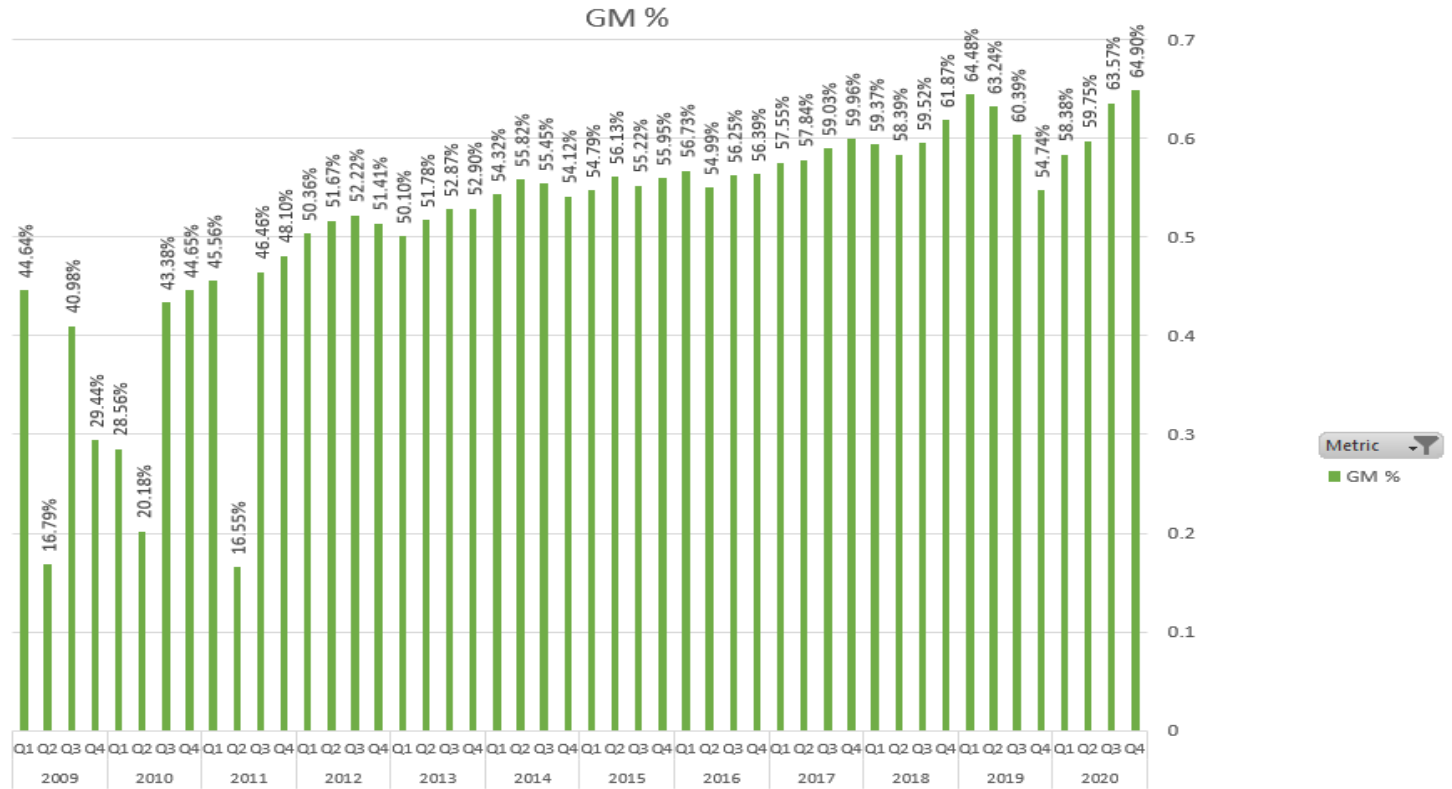
Sum of Amt



Year Quarter

Gross Margin percentage is strong and increasing. Pricing is strong.

Sum of Amt

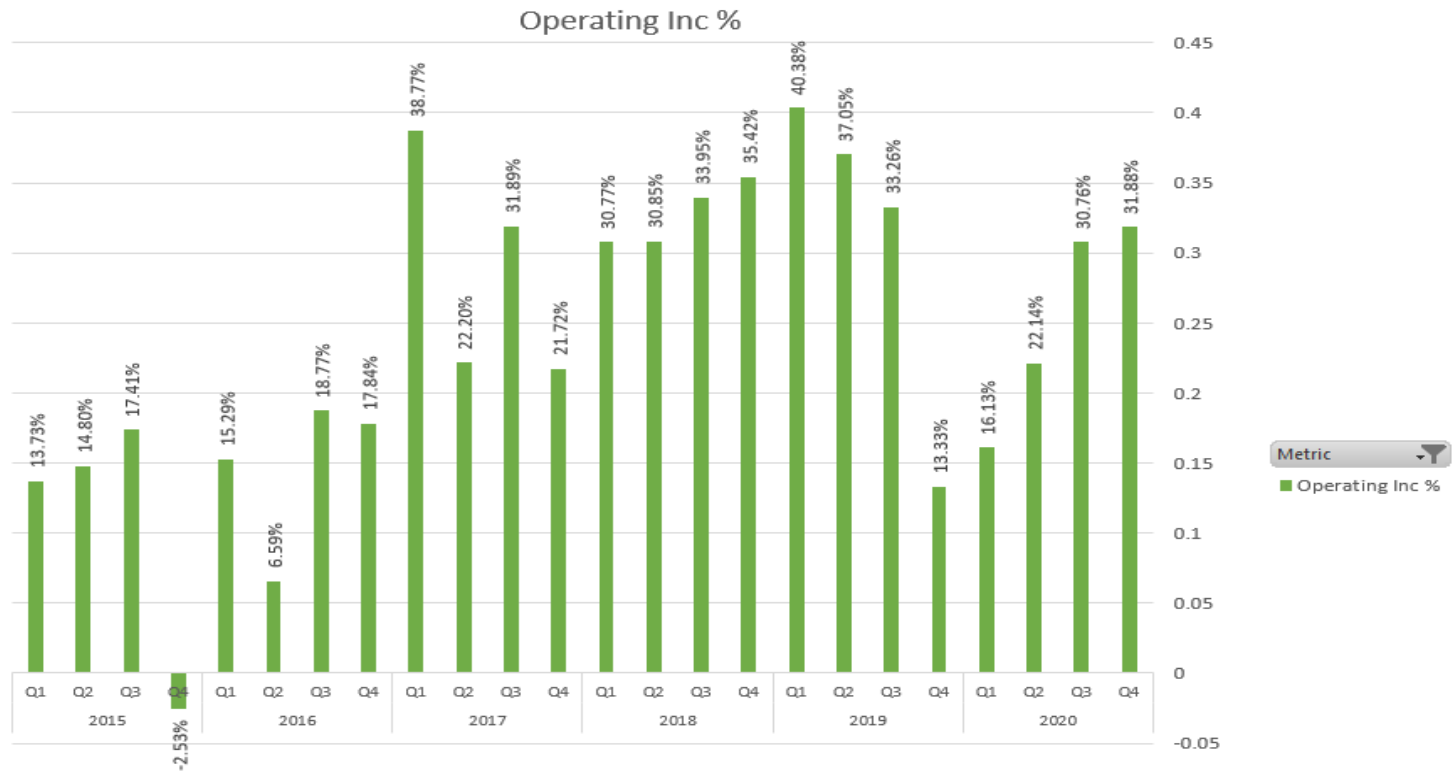


Metric  
GM %

Year  
Quarter

Operating margins are experiencing some pressures, but are trending back up.

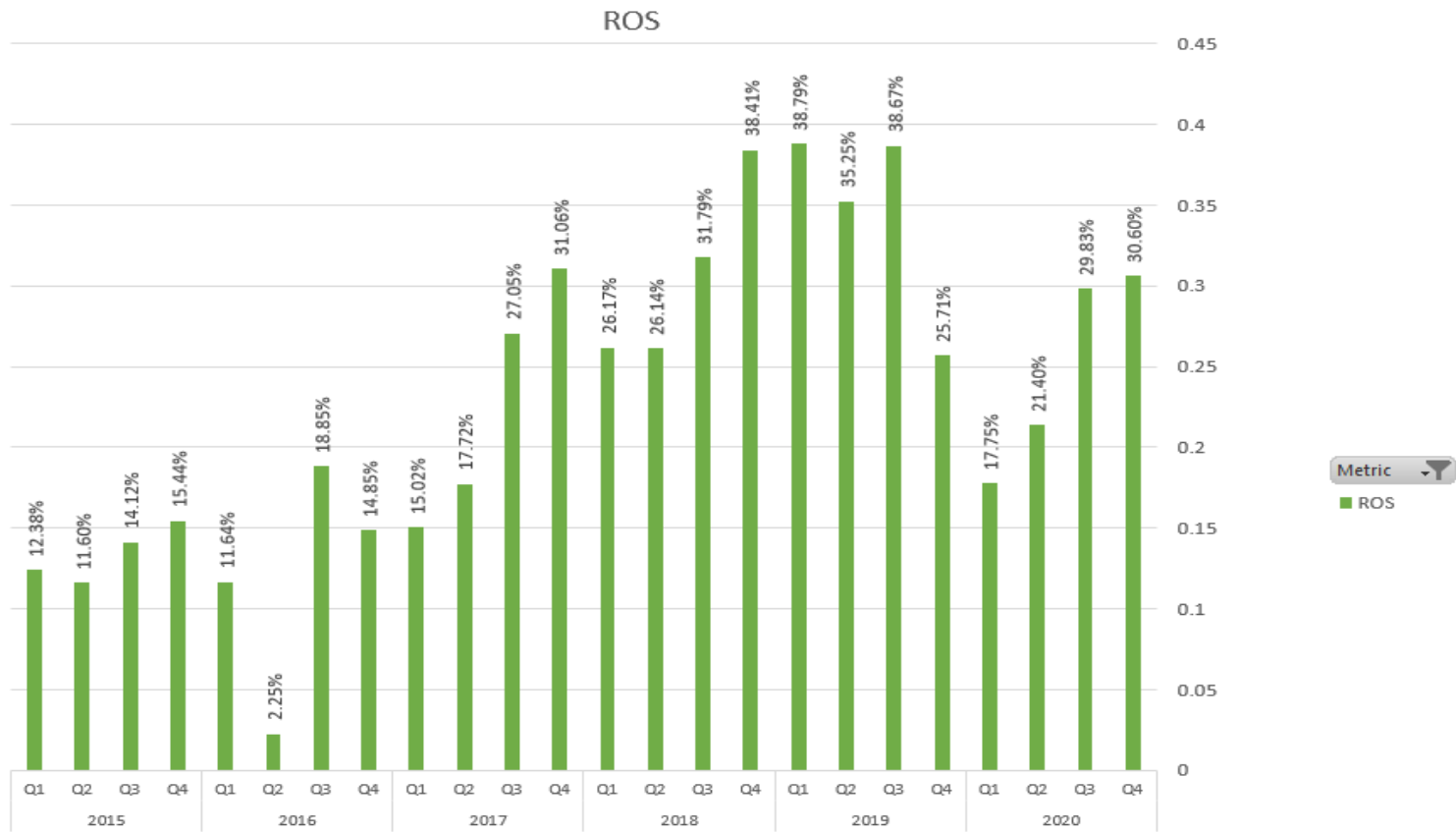
Sum of Amt



Year Quarter

Return on sales is trending up, but it is not as strong as late 2018 and most of 2019.

Sum of Amt

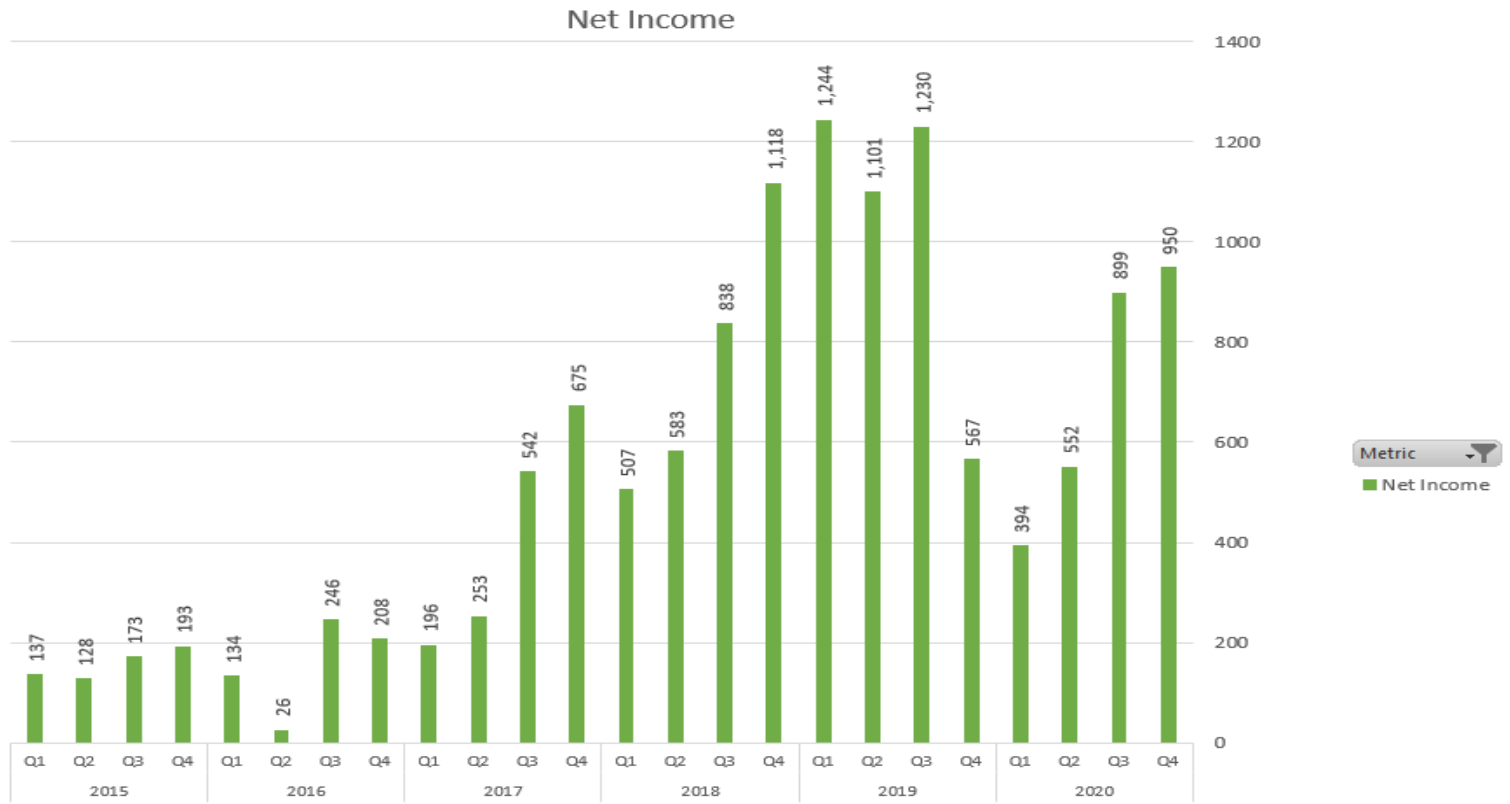


Metric  
■ ROS

Year Quarter

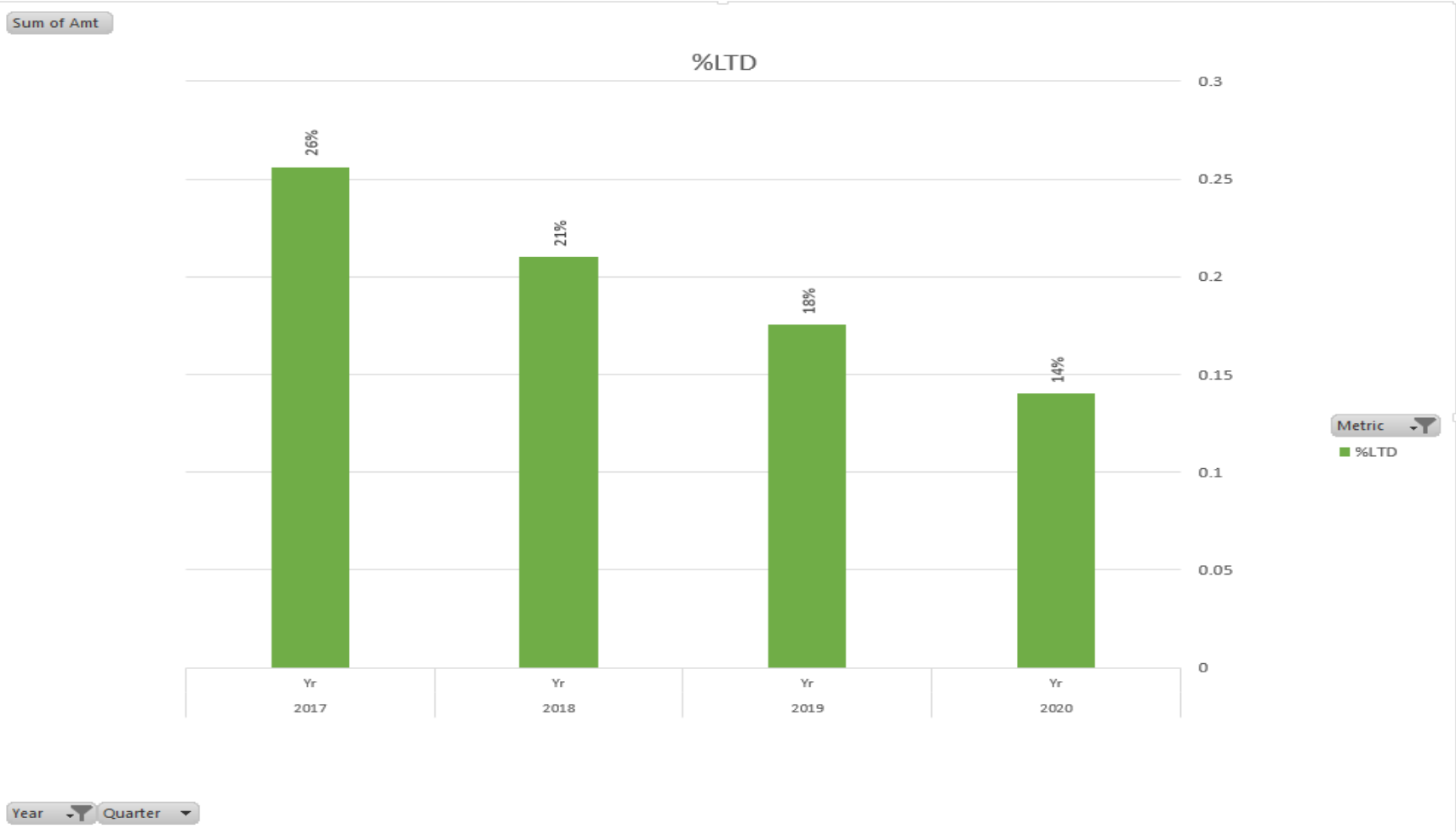
Net income is increasing, but, again, not as strong as late 2018 and most of 2019

Sum of Amt



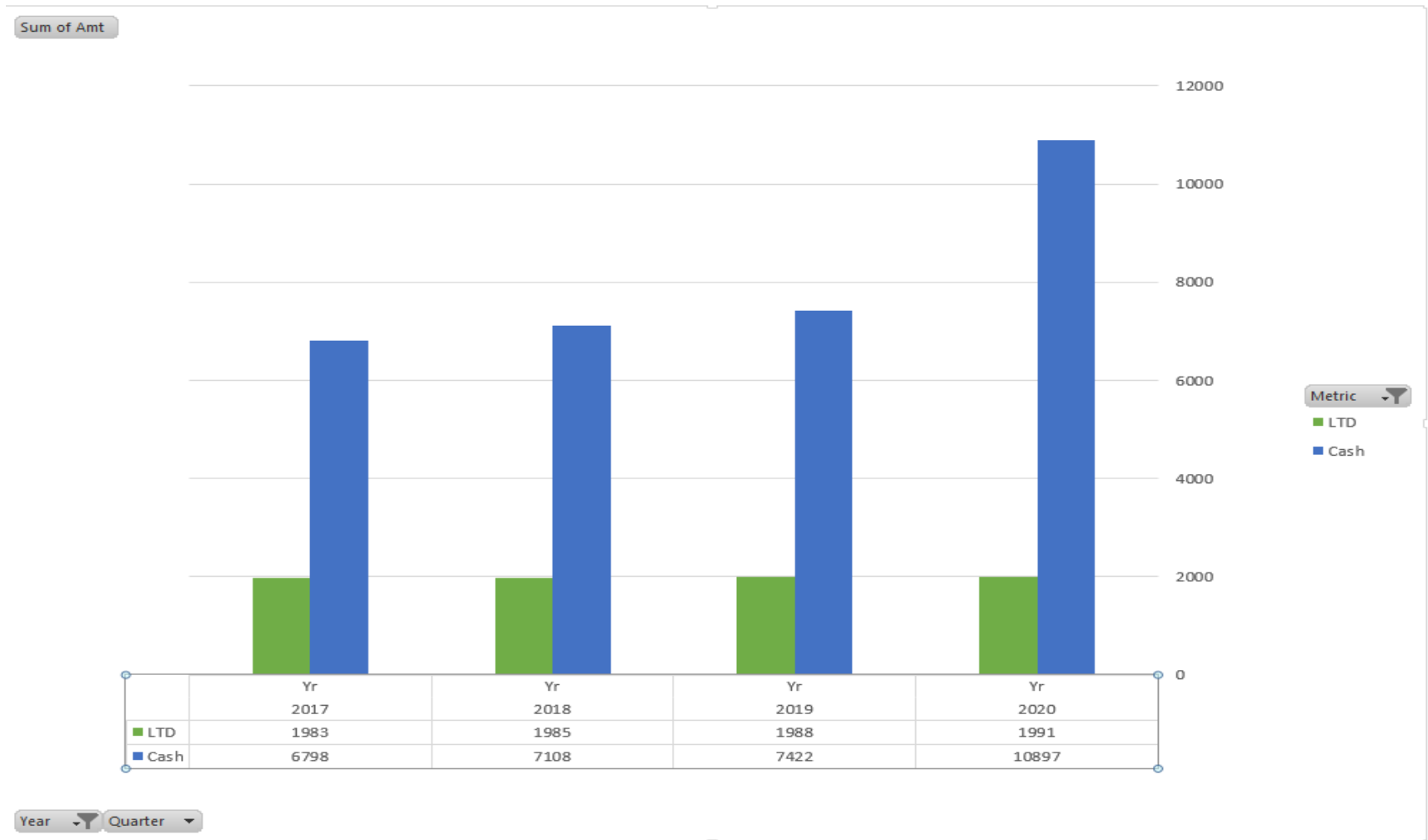
Year Quarter

Management has been decreasing their leverage profile.

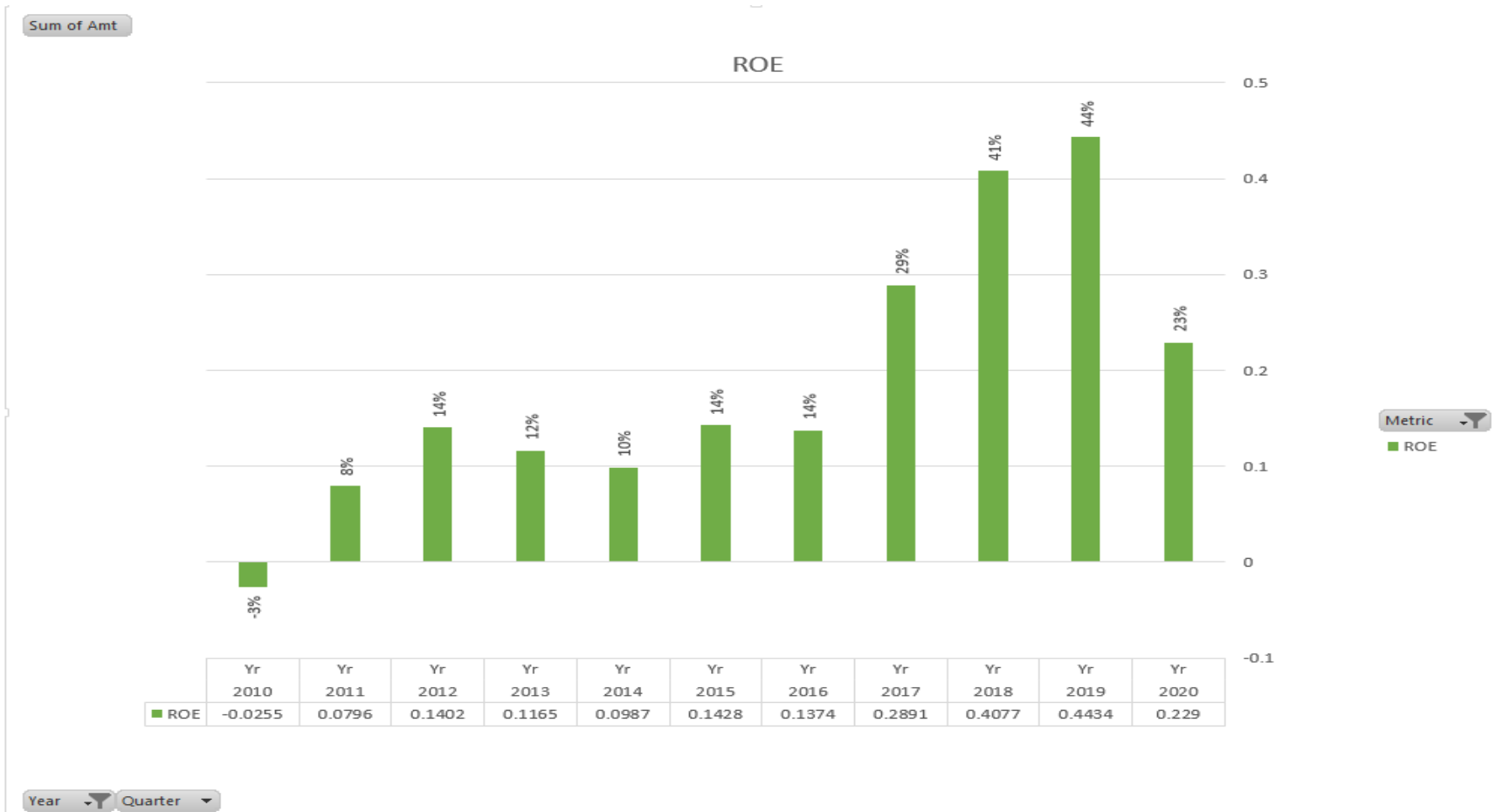




Debt is well covered by cash.



Return on equity has decreased, but is historically high.



Per share earnings are increasing again nicely.

Sum of Amt



Metric  
Shr Earnings

Year Quarter

Yearly share earnings are still historically strong, but lagging 2019 and 2019.

